

comviva



bluemarble
digital bss

BlueMarble – The Digital BSS

A comprehensive, cloud-native, 5G Ready modular BSS,
built to **simplify growth**

Business enabled by BlueMarble



Rapid
and flexible
implementation



Rapid
time to
market



Enhanced
customer
experience



New business
opportunities



Optimised
operational
costs

We Believe

- **Incremental and continuous innovation** is the way rather than **big bang**
- No two digital journeys are the same and the path that a CSP may choose is **unique** to their digital aspirations
- Need for a **future-ready product, built to stand the test of time** is a need of the hour.

The BlueMarble Promise

- **Accelerate Monetization**, by enabling new revenue streams beyond connectivity through Zero touch partnering approach.
- **Simplify Scalability**, with unprecedented innovation agility through open-based systems
- Level up **customer experience** via intelligent, data driven customer experience and engagement platform

What does BlueMarble offer the business



4X

Faster
Time to Market

Your new business
outcomes delivered
fast



3X

Faster Bundled
Offerings
Creation

Business empowered
to implement
new products



-40%

Reduce AHT
in Assisted
Channels

All channels
synchronized,
minimal touchpoints



-50%

Reduce Order
Fall-out

Be there
where your
customers are



-45%

Reduced
Inventory
Leakage

"Business operation
enabled". Outcome
based pricing –
"your gain is ours"

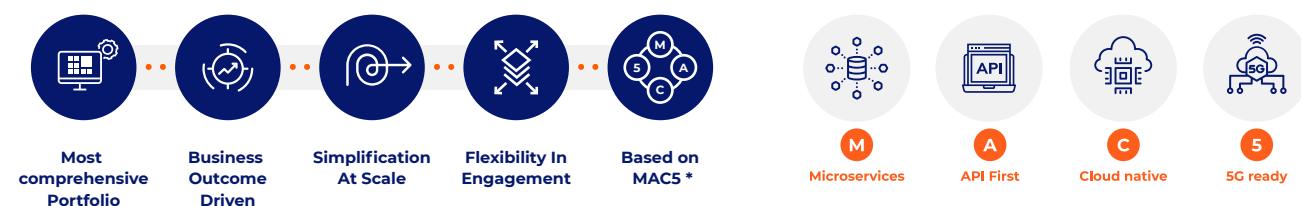


1 Bn

Inventory SKUs
managed in a single
deployment

Enables
scalability

Why Us

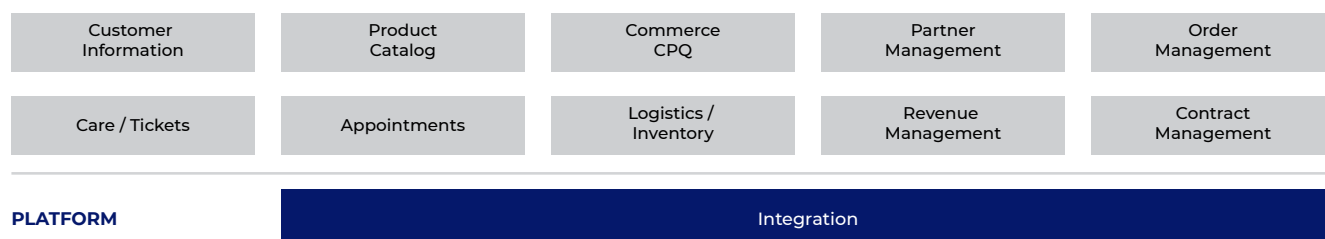


Single Platform - Multiple Needs

CLIENT APPLICATIONS



BLUEMARBLE



Solutions We Offer



Commerce for Consumers & Enterprise

Enabling **seamless omni-channel, multi-play commerce** of physical & digital products.



Marketplace

A **digital ecosystem** enabling a broad range of partners collaborate with telecommunication service providers, to sell innovative products/services.



CRM

Driving **Intelligent data driven engagement** with a 360-degree customer view across the customer lifecycle.



Compact BSS

A **comprehensive prepackaged BSS solution** to help CSPs transition from a fragmented, complex business IT infrastructure to a simplified and agile operation.



Distributed BSS

Meant for MNOs providing complex 5G / virtual network and infrastructure components & Services.



Subscription Manager

A **centralized platform** to manage and monetize telco bound as well as partner products for B2C as well as B2B customers.



Digital Distribution Management

A **unified platform to automate and optimize** retail operations across online, direct, and indirect sales channels.



5G Slice2Price

Enabling **dedicated virtual networks** for enterprises supporting specific industrial applications with a guaranteed QoS and required security requirements.



Convergent Billing & Revenue Mgt

BlueMarble's component-based architecture powers a **unique, converged billing and revenue management solution**.



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About Comviva

Comviva is changing the world through digital experiences. Our innovative portfolio of digital solutions and platforms brings greater choice, faster time to market, and flexibility to meet our customers' evolving needs better as they drive growth, transform, and bring efficiency. From maximizing customer lifetime value to enabling large-scale digital transformation, we partner globally with communications and financial industry organizations to solve problems fast and transform for tomorrow. Comviva solutions have been deployed by over 130 Communication Services Providers and Financial Institutions in more than 90 countries. They have delivered the benefits of digital and mobility to billions of people around the world.

For more information, visit us at www.comviva.com



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