

The Comviva landscape is continuously evolving requiring future ready Comviva technology solutions to deliver next generation consumer experiences

#### **Overall Market Trends**

- Transition to IP
- Moving to the cloud
- Launching UHD services
- Engaging fans, building loyalty
- Consumer personalization
- Proliferation of streaming

### Overall Market Challenges

- Low latency
- Higher picture quality
- Service differentiation
- Network and operational cost control
- Monetization & targeted advertising
- Consumer personalization/fan engagement
- Reliability
- Future proof solutions & infrastructure

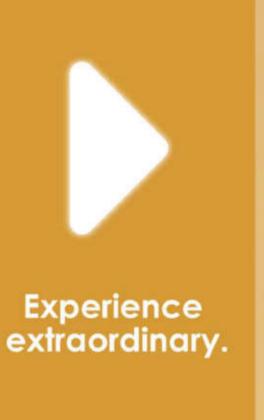






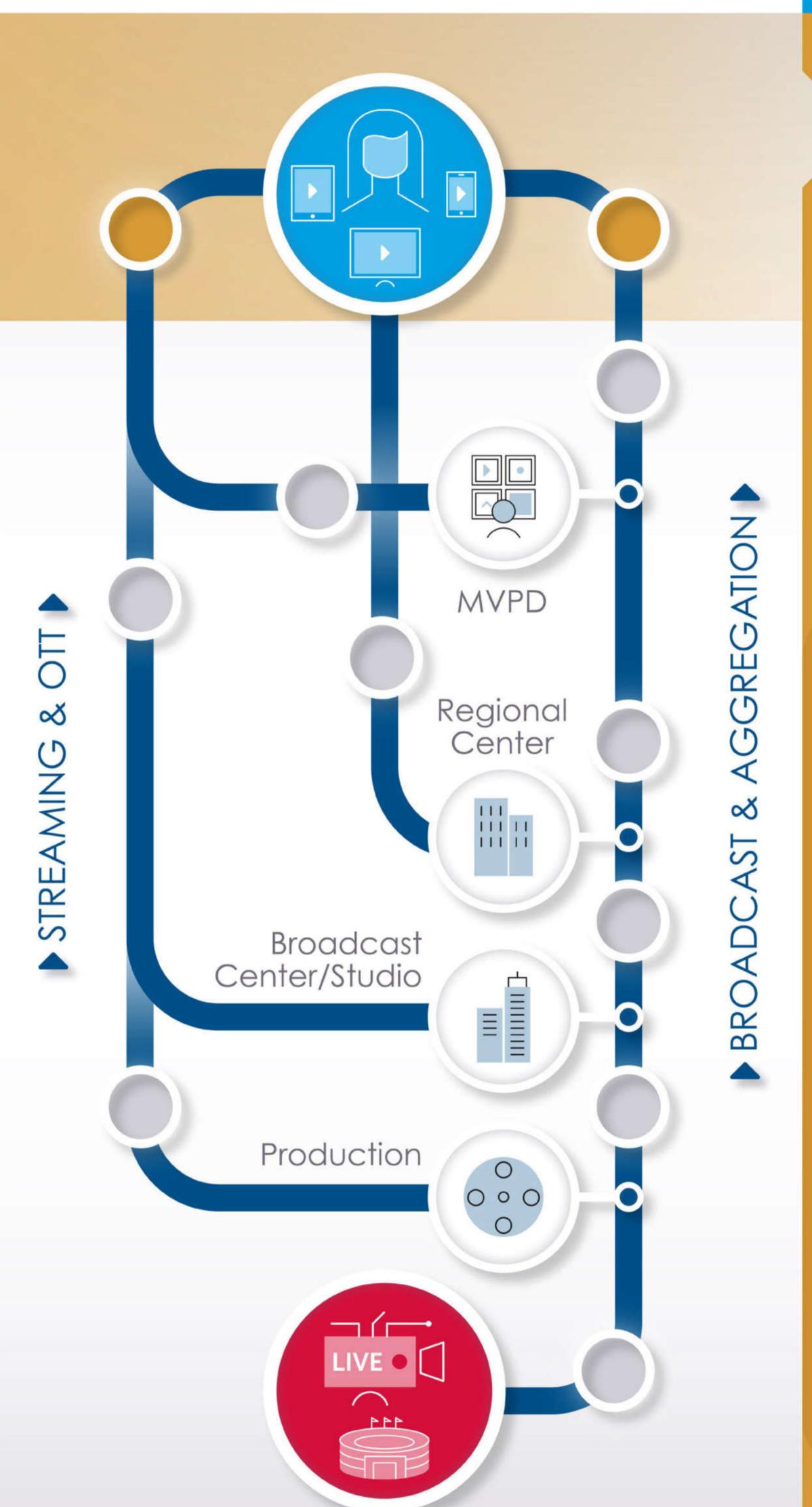












## Experience Extraordinary

TV Service Providers need fresh solutions to engage audiences and fans, personalize services and dynamically monetize across many different screens.

Comviva leading-edge solutions for Consumer Experience provide a modern, multi-device, multi-screen platform for immersive TV service delivery.

Backed by powerful analytics, UI customization, dynamic ad-insertion and linear rights features, they are the most comprehensive Consumer Experience solutions for Live and OTT services.









## Deliver Dynamic

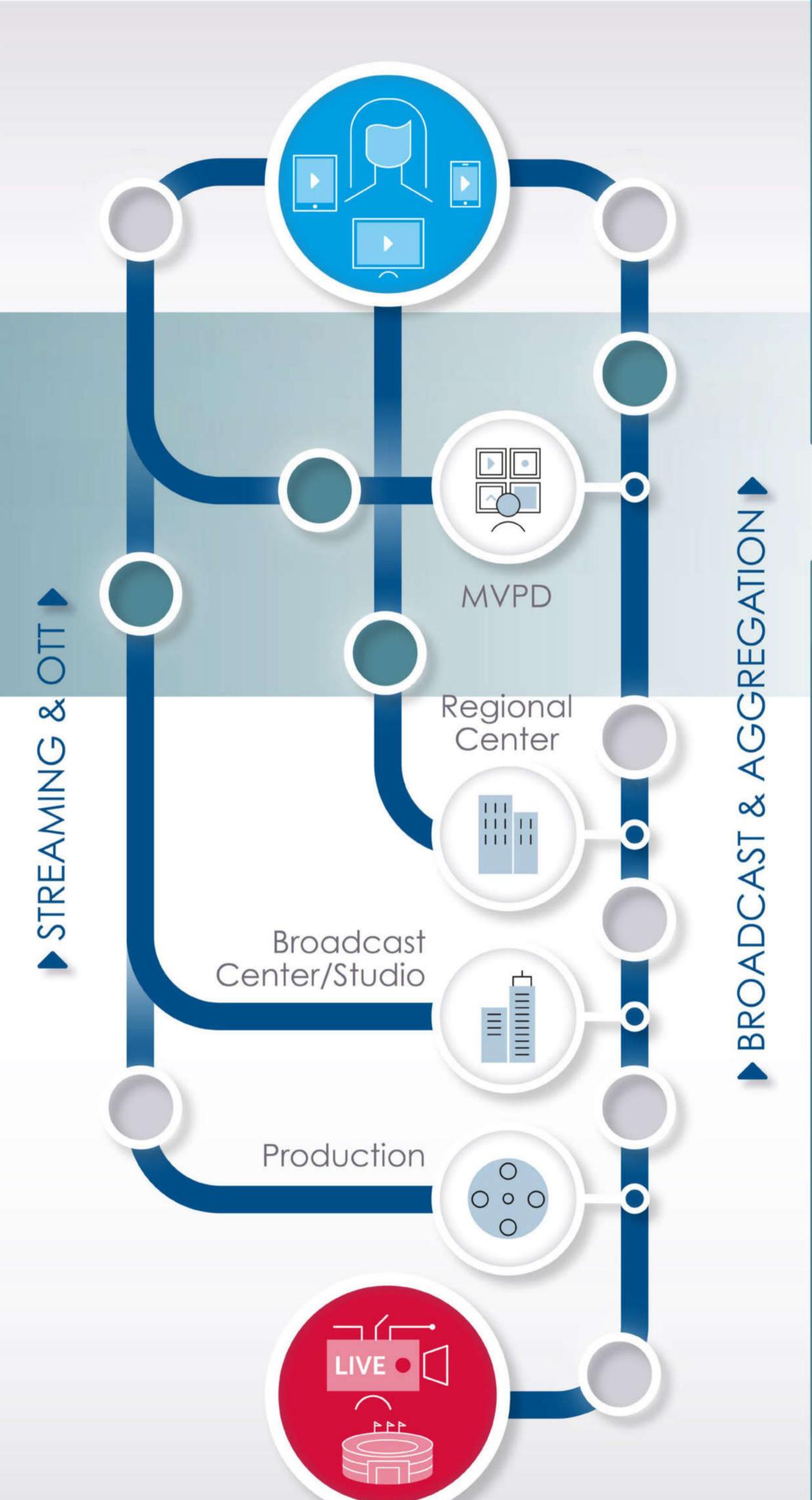
Comviva solutions for Consumer Delivery tailor content into many forms and for a variety of uses, that include both linear and on demand for traditional or OTT delivery.

In addition, the highly efficient, broadcast-grade service enables innovative consumer experience with flexible deployment and operating choices.

















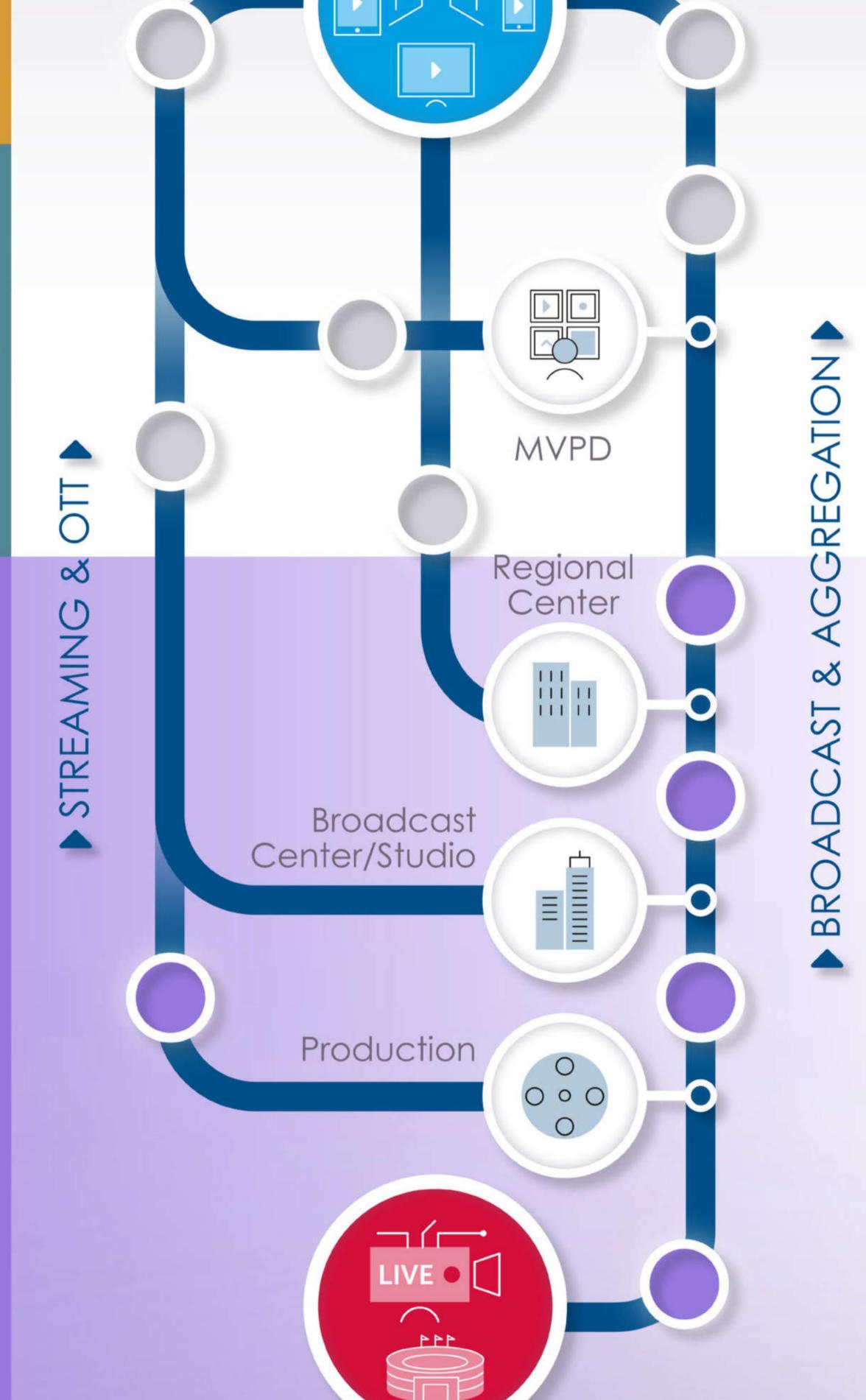


## Acquire Amazing

Comviva innovative solutions for Contribution and Distribution enable Content Owners, Channel Originators, and Multi-channel Distributors to securely and reliably acquire, backhaul, and distribute the highest quality live event or channel-based content anywhere, ensuring viewers around the world never miss a minute of the action.















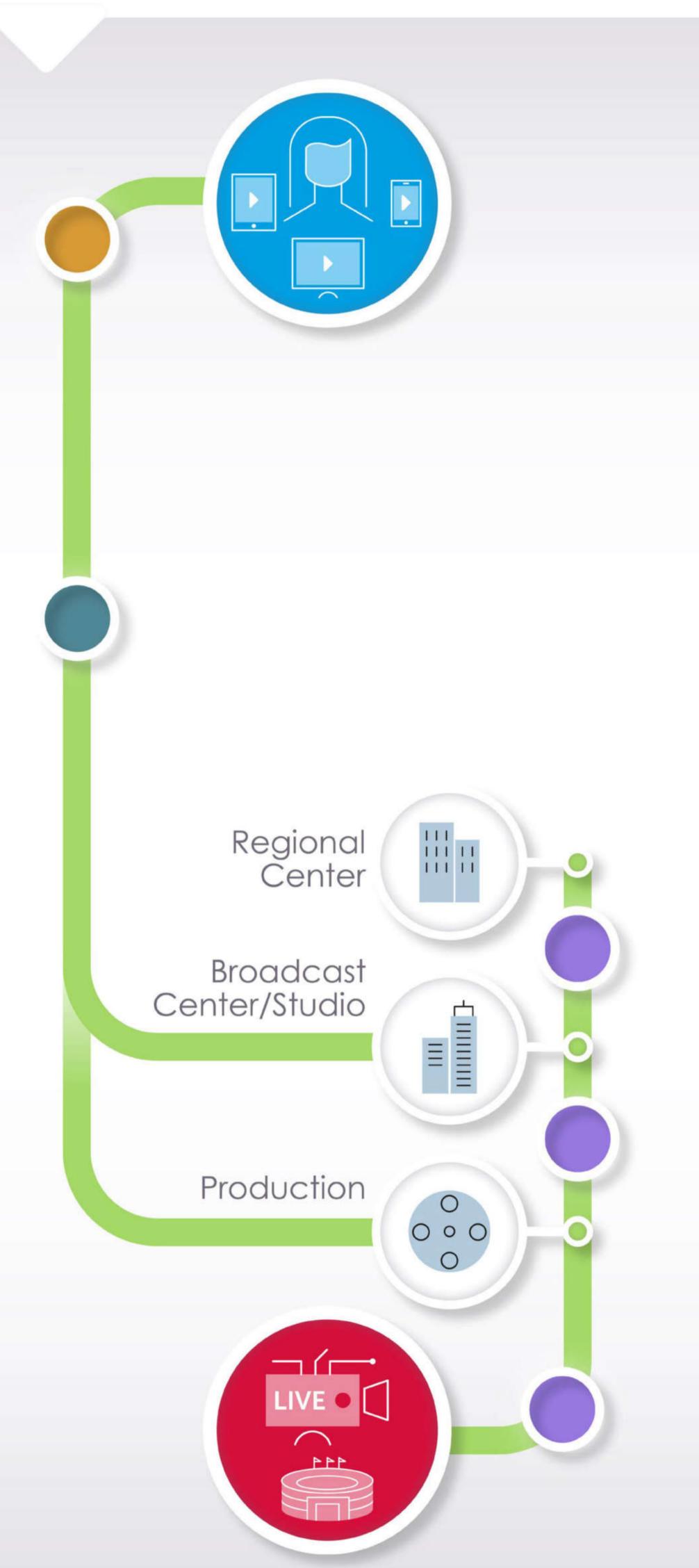












### Content Owner

Owns the live or on demand content or content rights and wants to get this into the hands of the consumer.

#### **Trends**

- Transition to IP
- Migration to cloud contribution/distribution
- Launch of UHD services
- Use of cloud-native flexibility for temporary channels
- Reaching fans in territories not covered by sale to local rights holders
- Growing fan loyalty, engagement, and enhancing brand reputation while keeping value for sponsors!

### Challenges

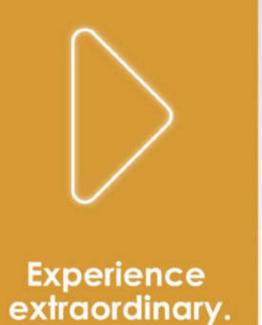
- Low latency
- High picture quality
- Service differentiation
- Network and operational cost control
- Monetization & advertising
- Consumer personalization/ fan engagement
- Platform reliability





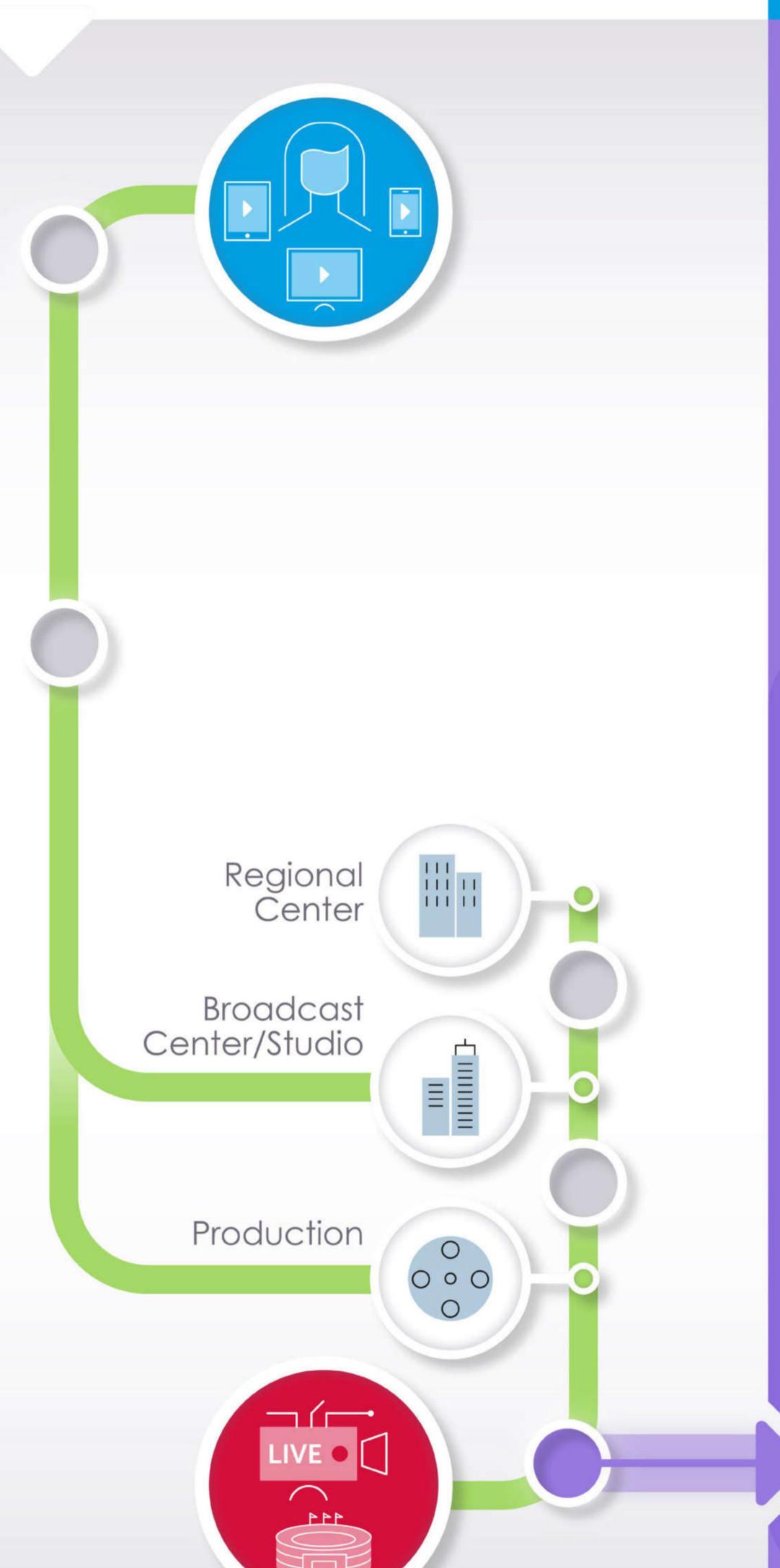












## Live Contribution Link

### Live Comviva Contribution

Providing high-quality, bandwidth efficient, low latency point-to-point live video contribution via satellite or IP Comviva workflows, with reliable and secure ingest into managed networks or public cloud. Applications include remote/at-home production and content acquisition from live events.

## Live Comviva Processing & Experience

Based on multi-award-winning technology, Comviva Cygnus 360° Events solution provides multi-format, high quality 360° video, cloud-based video processing and publishing for live events, including sports and eSports directly to the consumer.





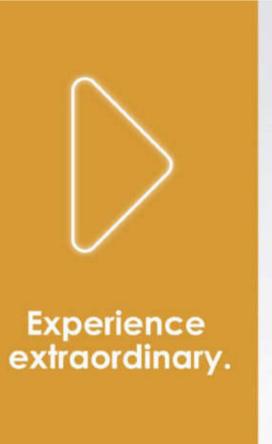




## Studio to Playout

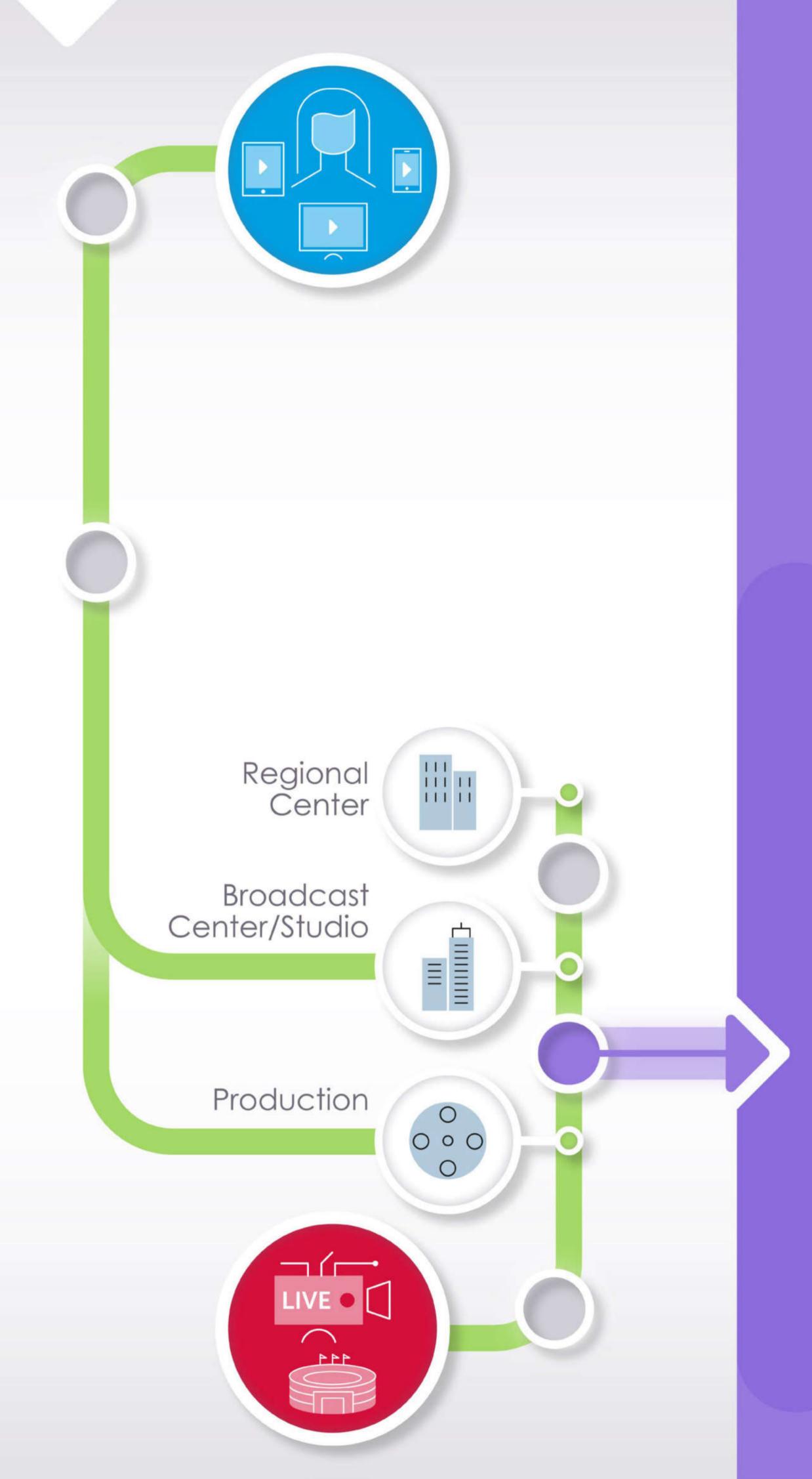
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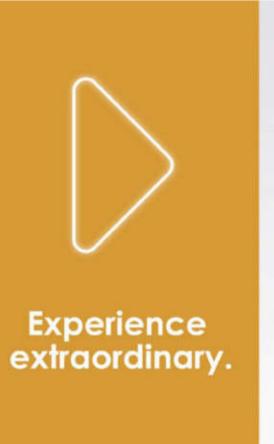




# Distribution to Affiliates

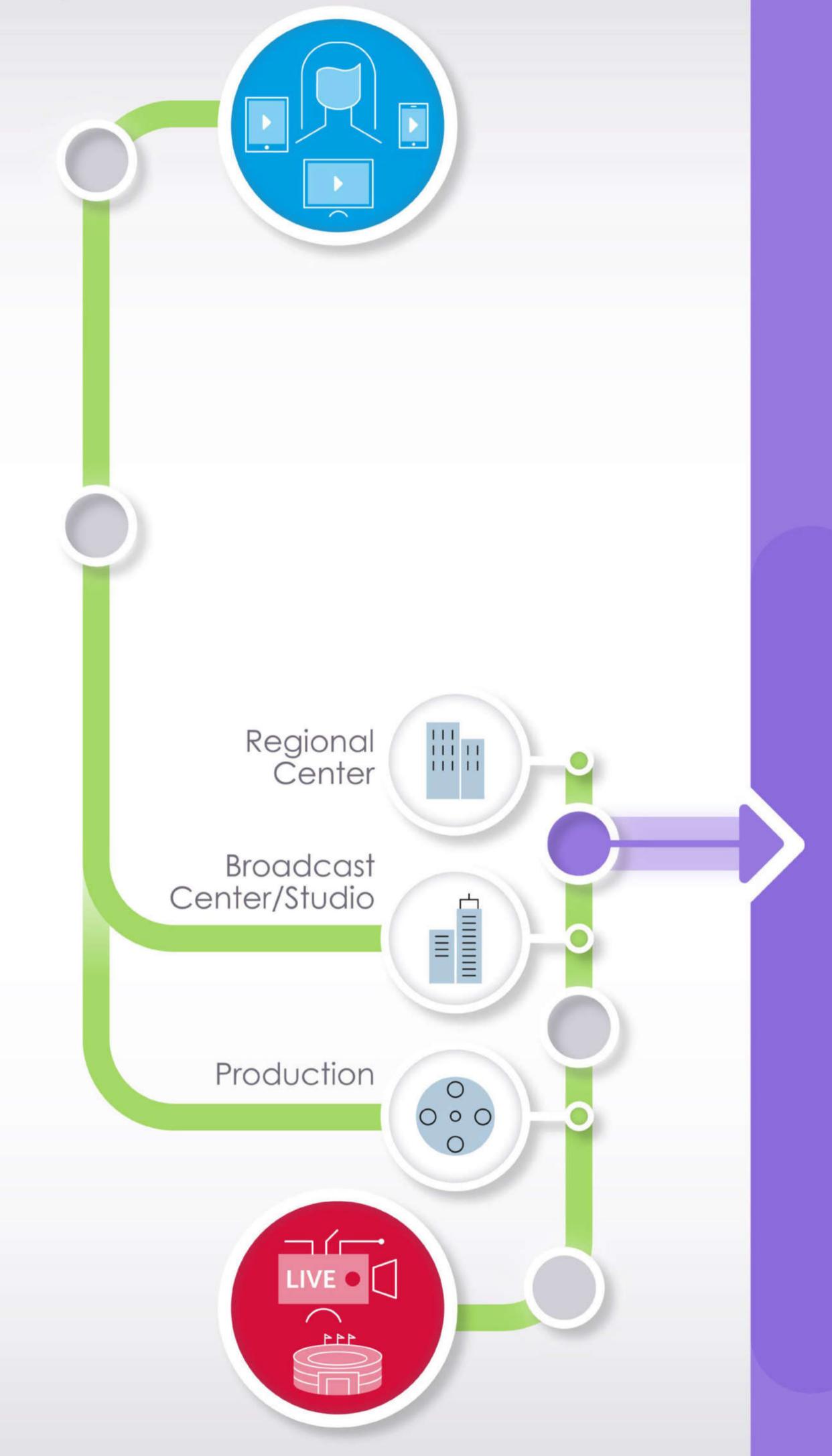
### Live Comviva Distribution

Reliably maintaining content integrity and securely distributing high value content to affiliates for regionalization and personalization. Enabling an easy path to an all-IP infrastructure by distributing across both IP and satellite based primary distribution networks.

















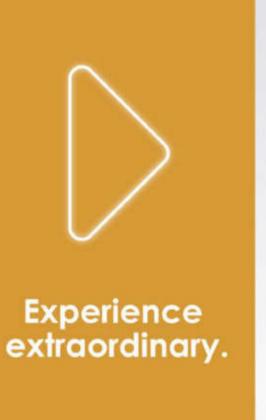
# Direct to Consumer Processing & Delivery

### Live Comviva Streaming

Processing & delivering live video over any streaming network (Cable, IPTV & OTT) to any device, whilst enabling a broadcast like experience to consumers.

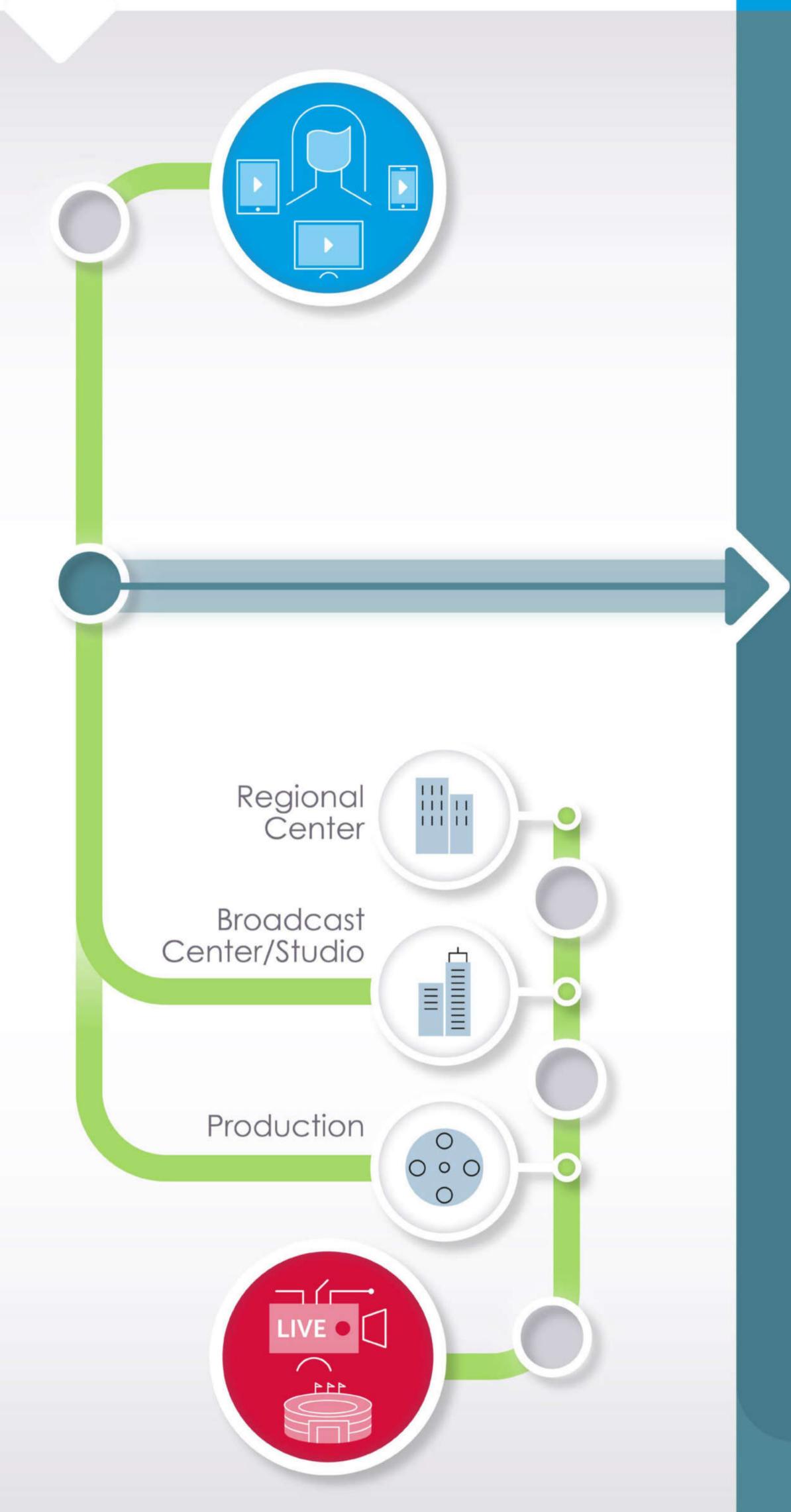
### On-Demand Comviva Processing

Addressing video on demand use cases within the area of Consumer Delivery enabling the ingest, transformation, processing, storage and delivery for file-based video content.















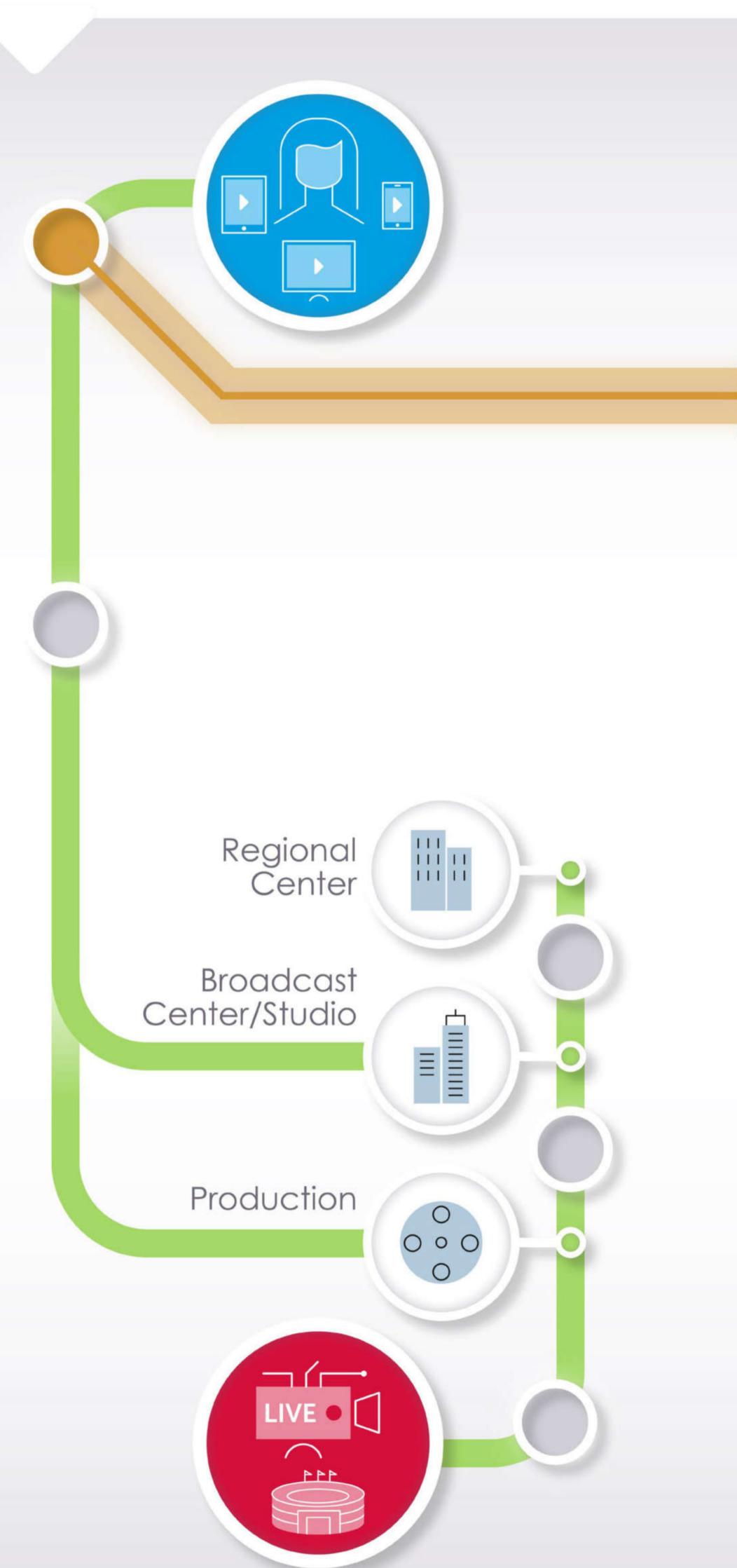












## Direct to Consumer Experience

### **Comviva Platform**

Providing a converged multi-screen experience including Pay TV in-home, TV Everywhere and OTT services whilst embracing all content sources and delivery networks.

### Advertising & Linear Rights

Allowing Content Owners to take advantage of new business opportunities and protect against constantly evolving challenges introduced by a digital world. Delivering a more personalized and relevant video experience while achieving the full monetization potential of content.

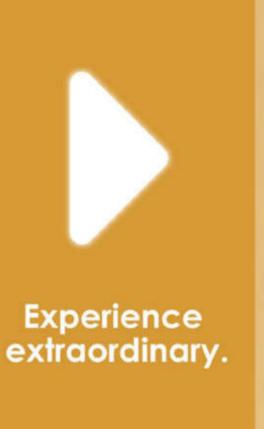


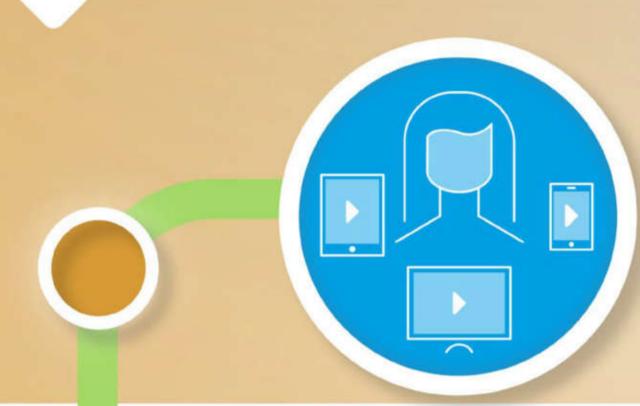










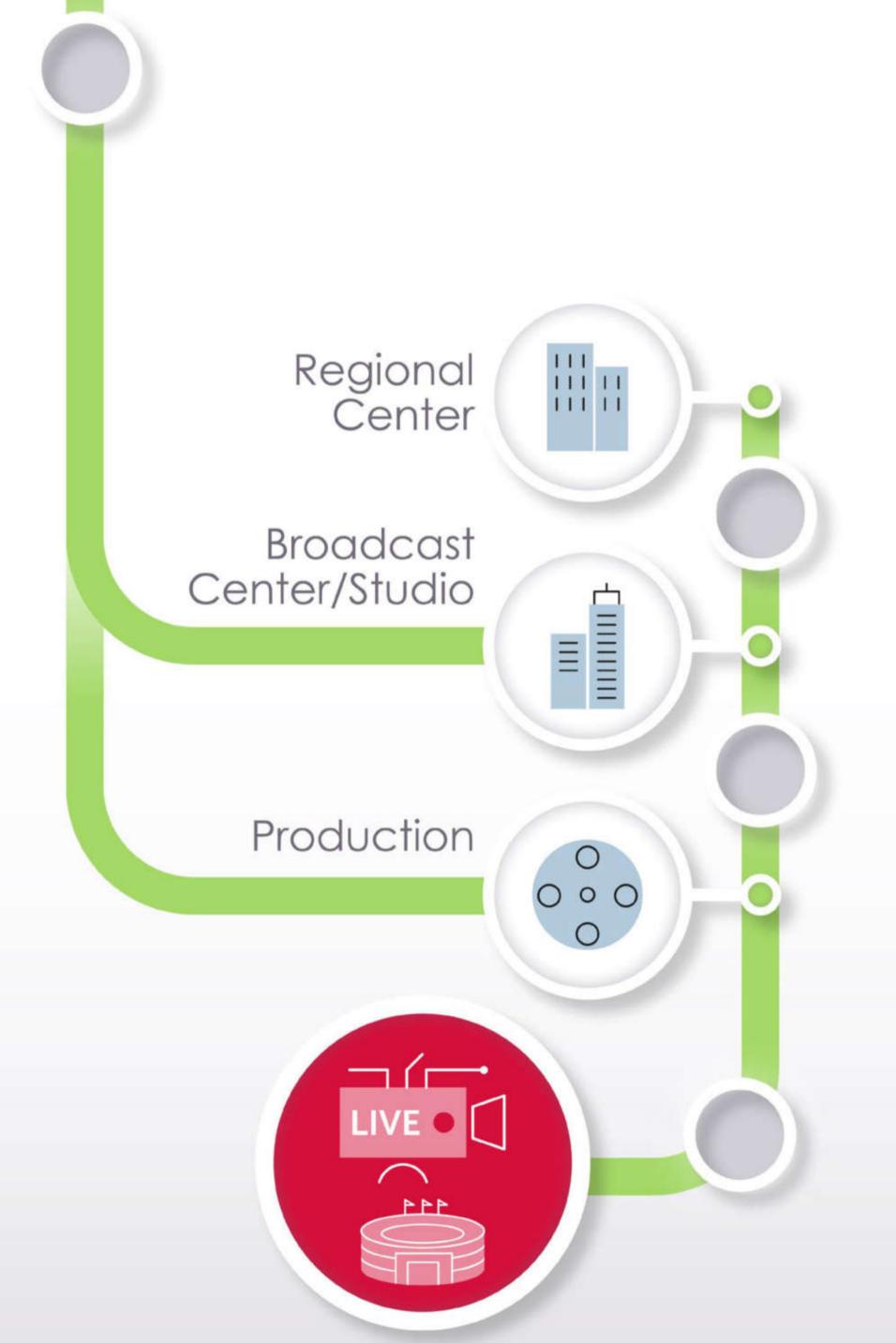




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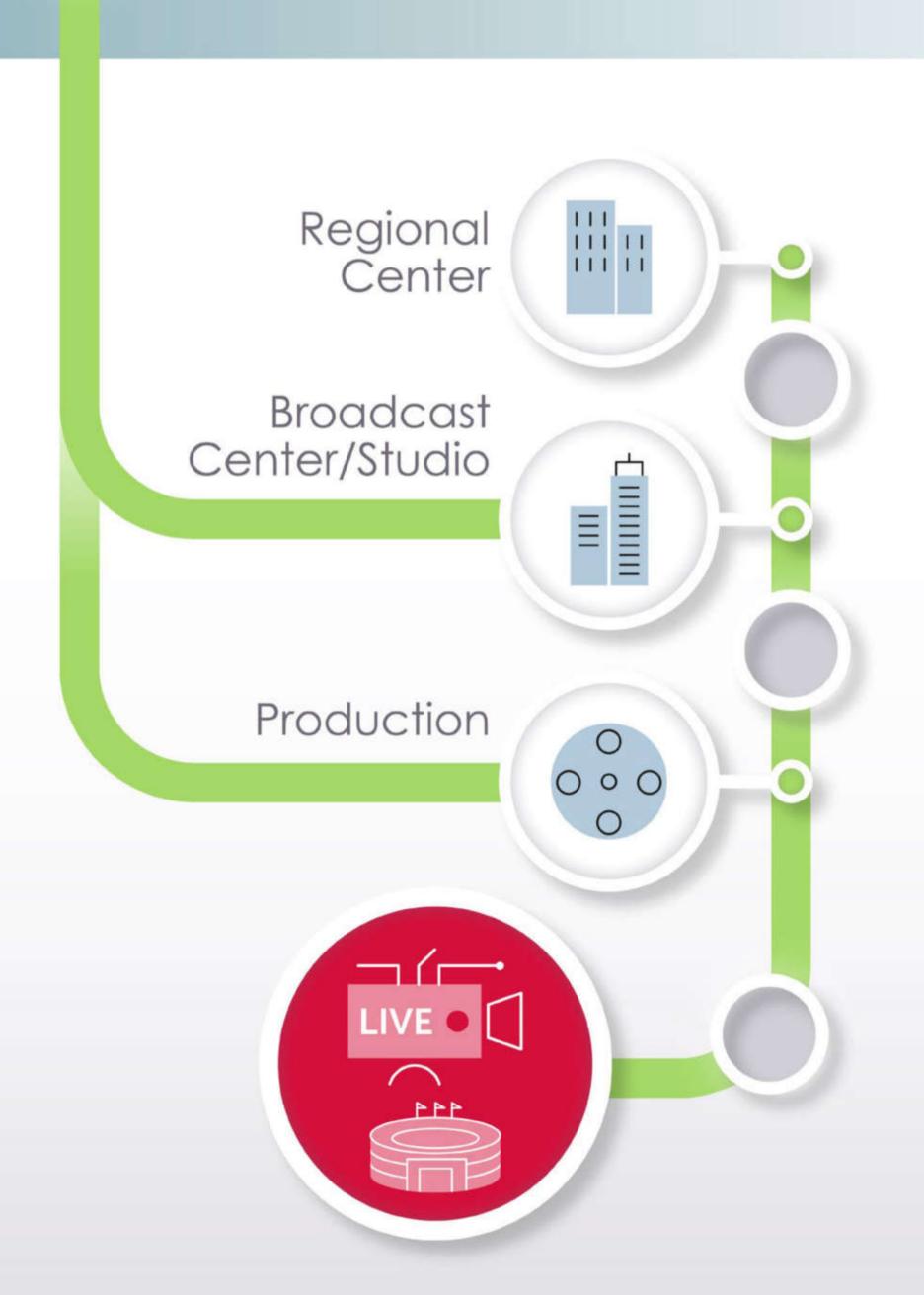












## Deliver Dynamic

Consumer Delivery tailor content into many forms and for a variety of uses, that include both linear and on demand for traditional or OTT delivery.

Comviva solutions

Tailored to you.

In addition, the highly efficient, broadcast-grade service enables innovative consumer experience with flexible deployment and operating choices.



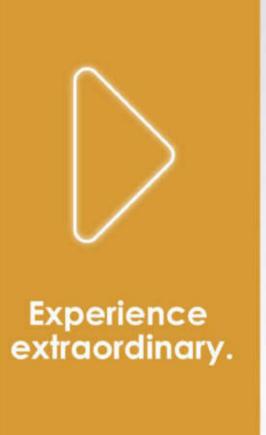








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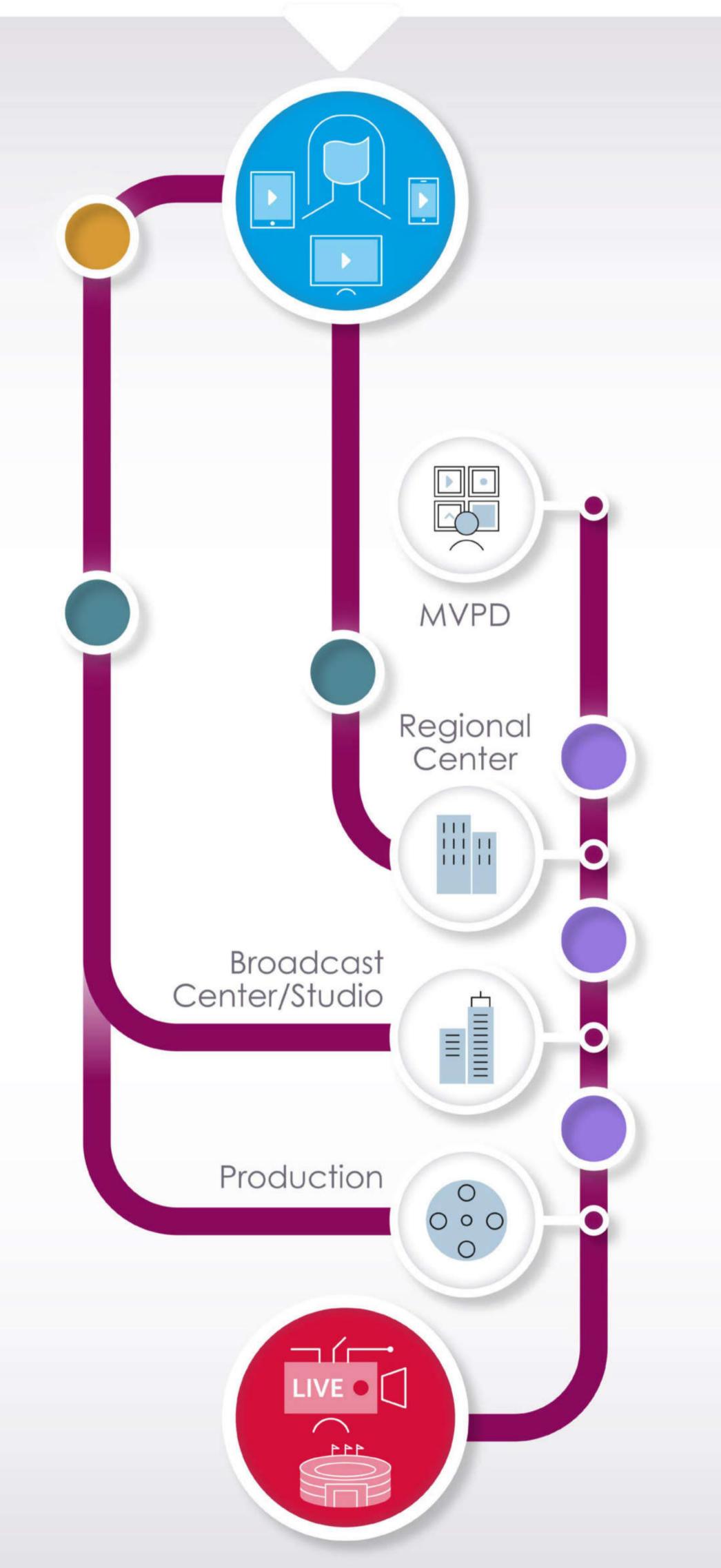
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### Channel Originator

Produces and creates live channel/s and on demand content for onward distribution within the Comviva workflows.

#### **Trends**

- Transition to IP
- Move to cloud contribution/distribution
- Launch of UHD services
- Use of cloud-native flexibility for temporary channels
- Reaching fans in territories not covered by sale to local rights holders
- New ways to connect directly to viewers via OTT for linear and on-demand

### Challenges

- Low latency
- High picture quality
- Service differentiation
- Network and operational cost control
- Monetization & advertising
- Consumer personalization/ fan engagement
- Platform reliability at scale





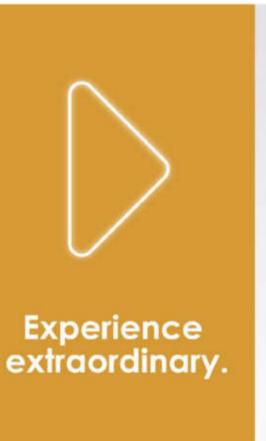




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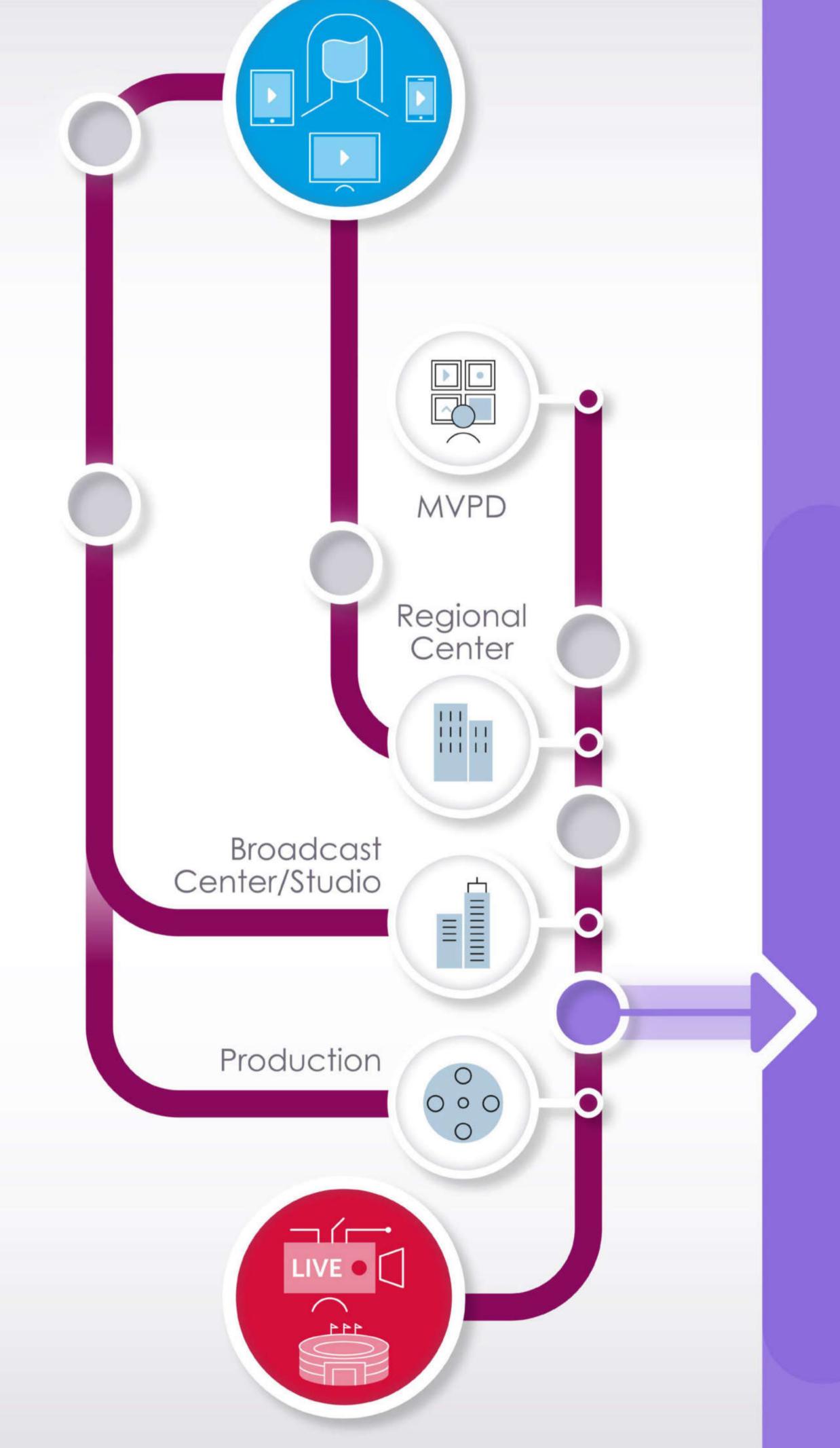
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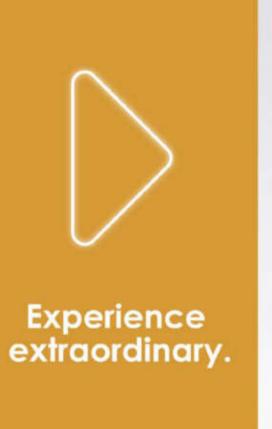






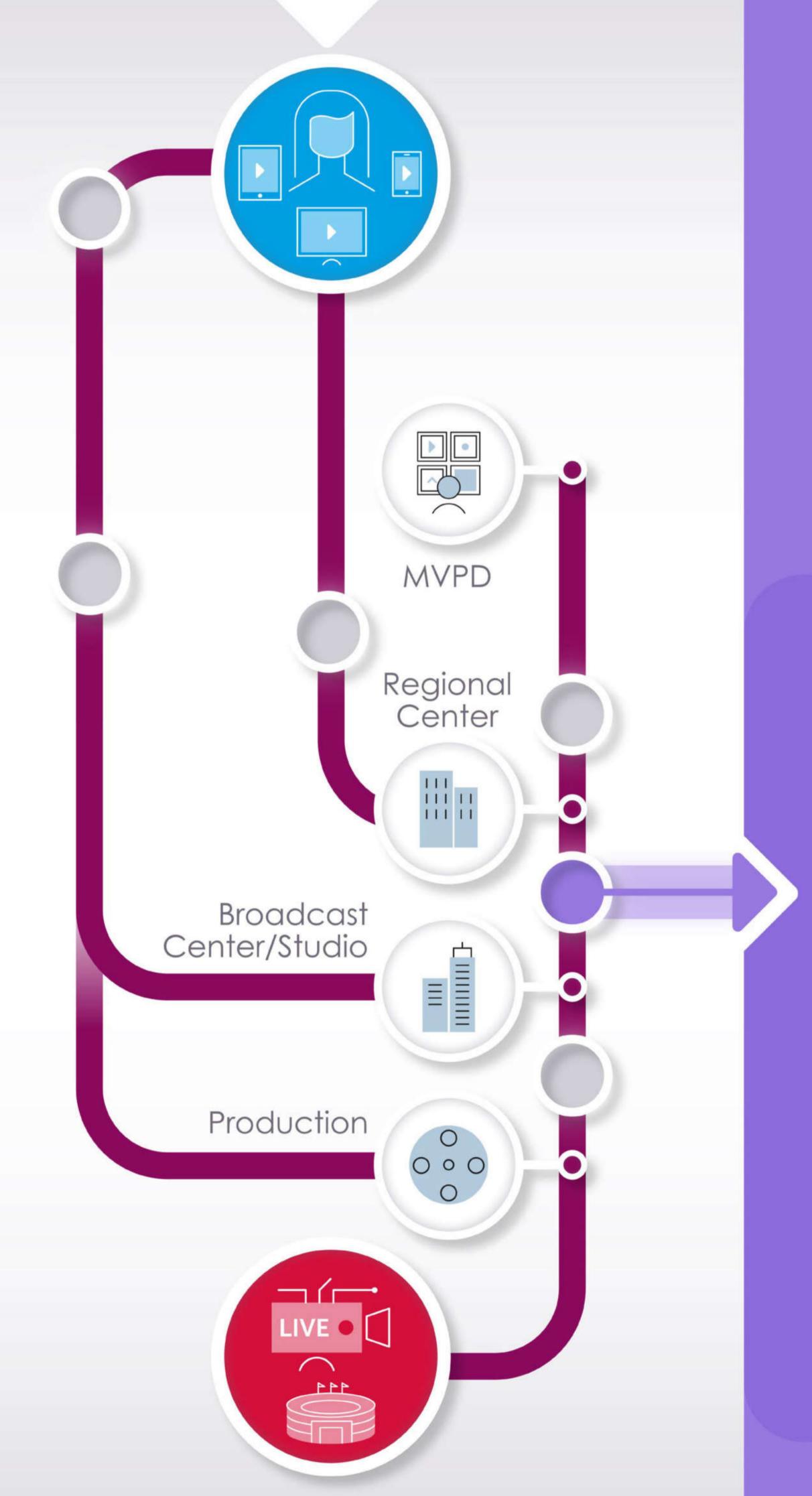
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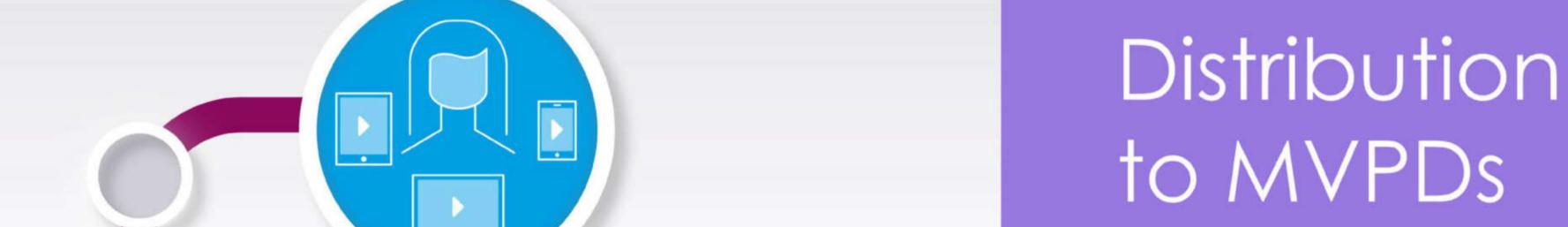










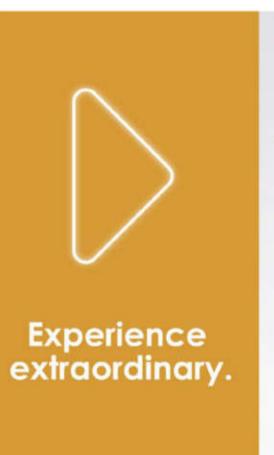


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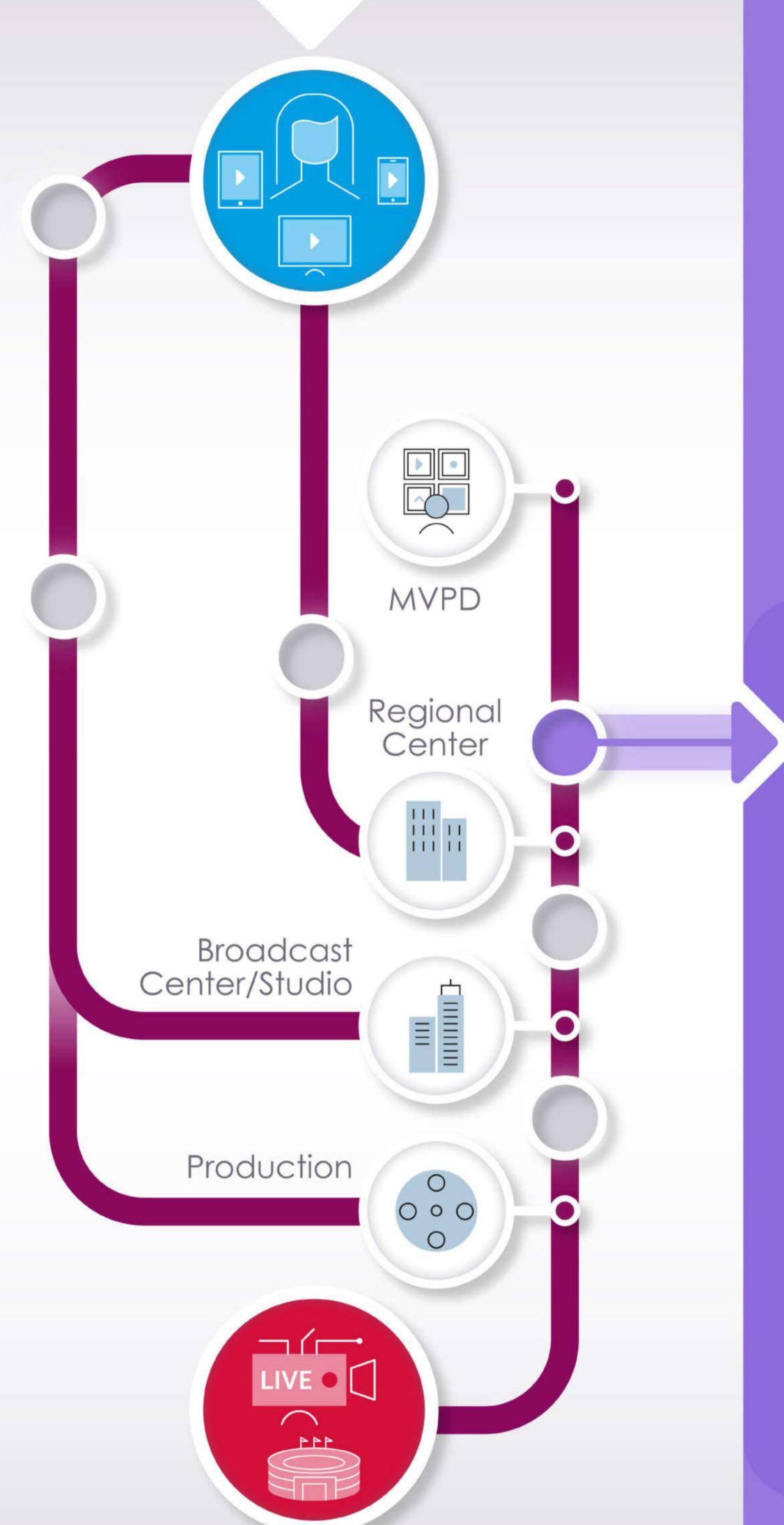
### Live Comviva Broadcasting

Allowing Channel Originators to efficiently and reliably deliver their live content to their customers and enabling the launch of UHD HDR services, offering an easy migration to all IP workflows and cloud-based deployment. Integral Comviva Composing and Emergency Alerts Management can also be provisioned through PRISMA.















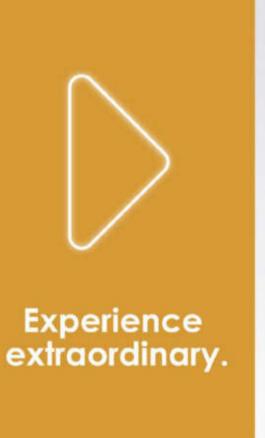




## Direct to Home (DTH) Broadcast

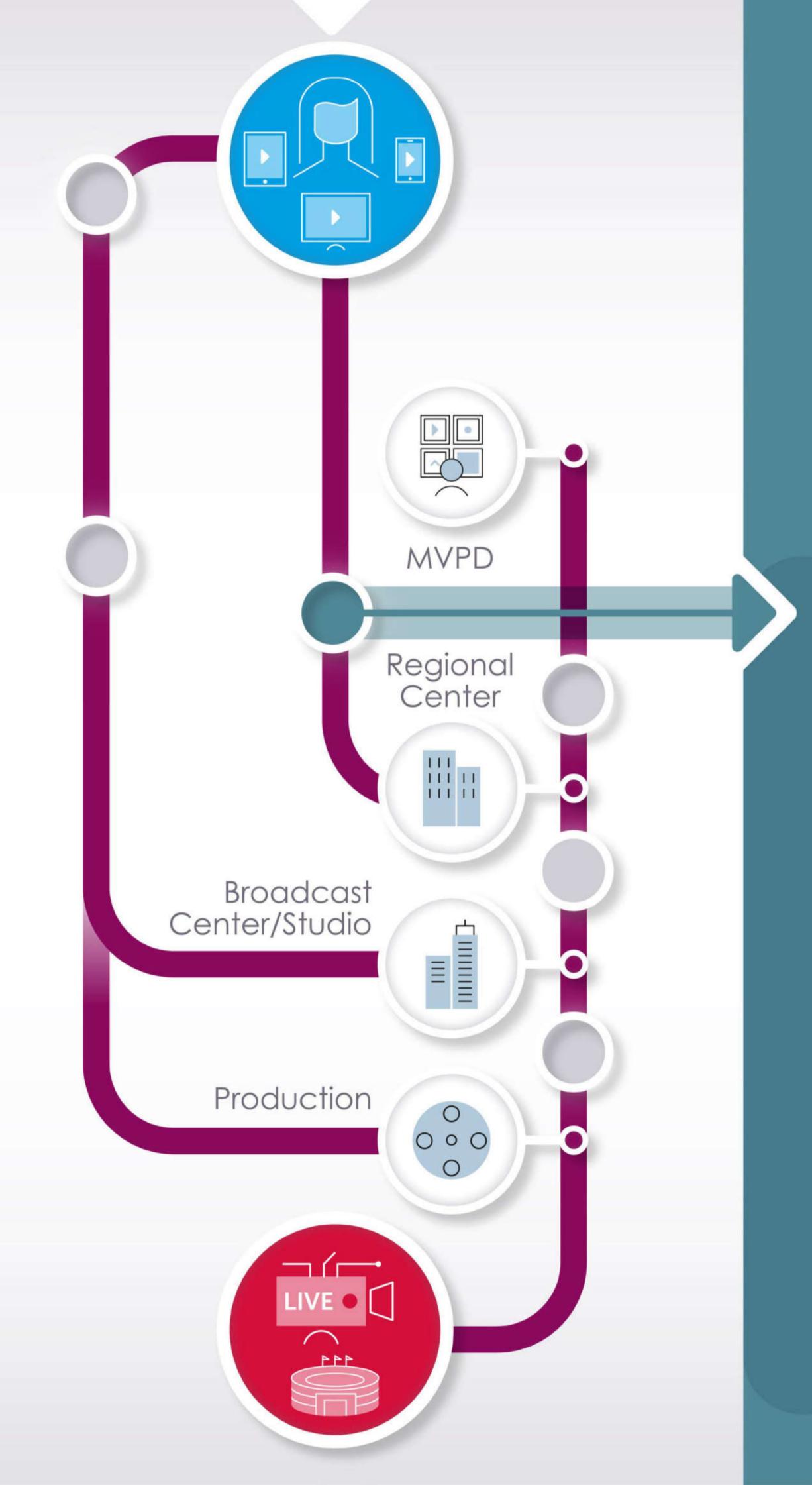
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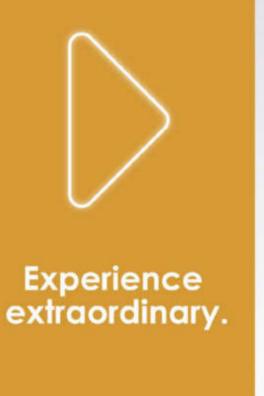




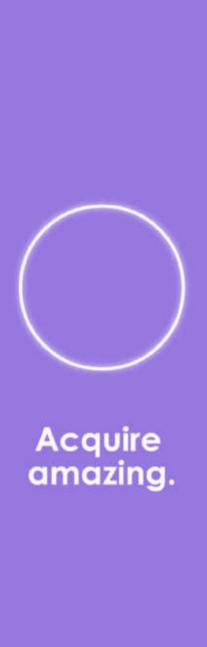


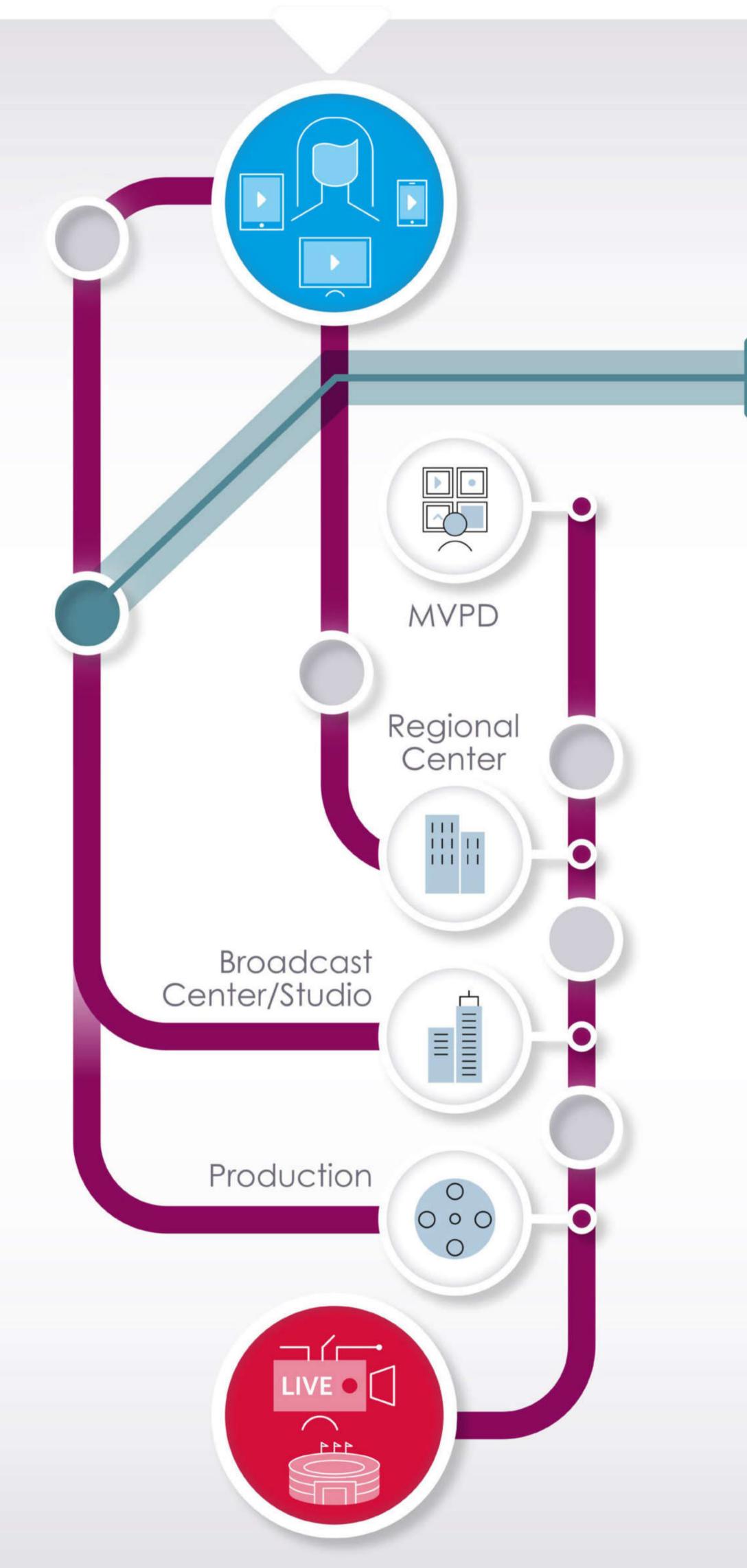












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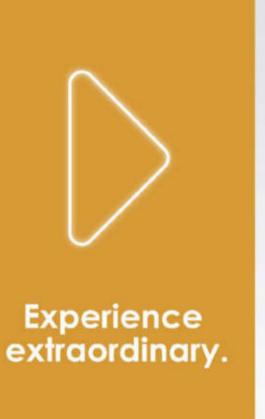


### **Comviva Platform**

Providing a converged multi-screen experience including Pay TV in-home, TV Everywhere and OTT services whilst embracing all content sources and delivery networks.

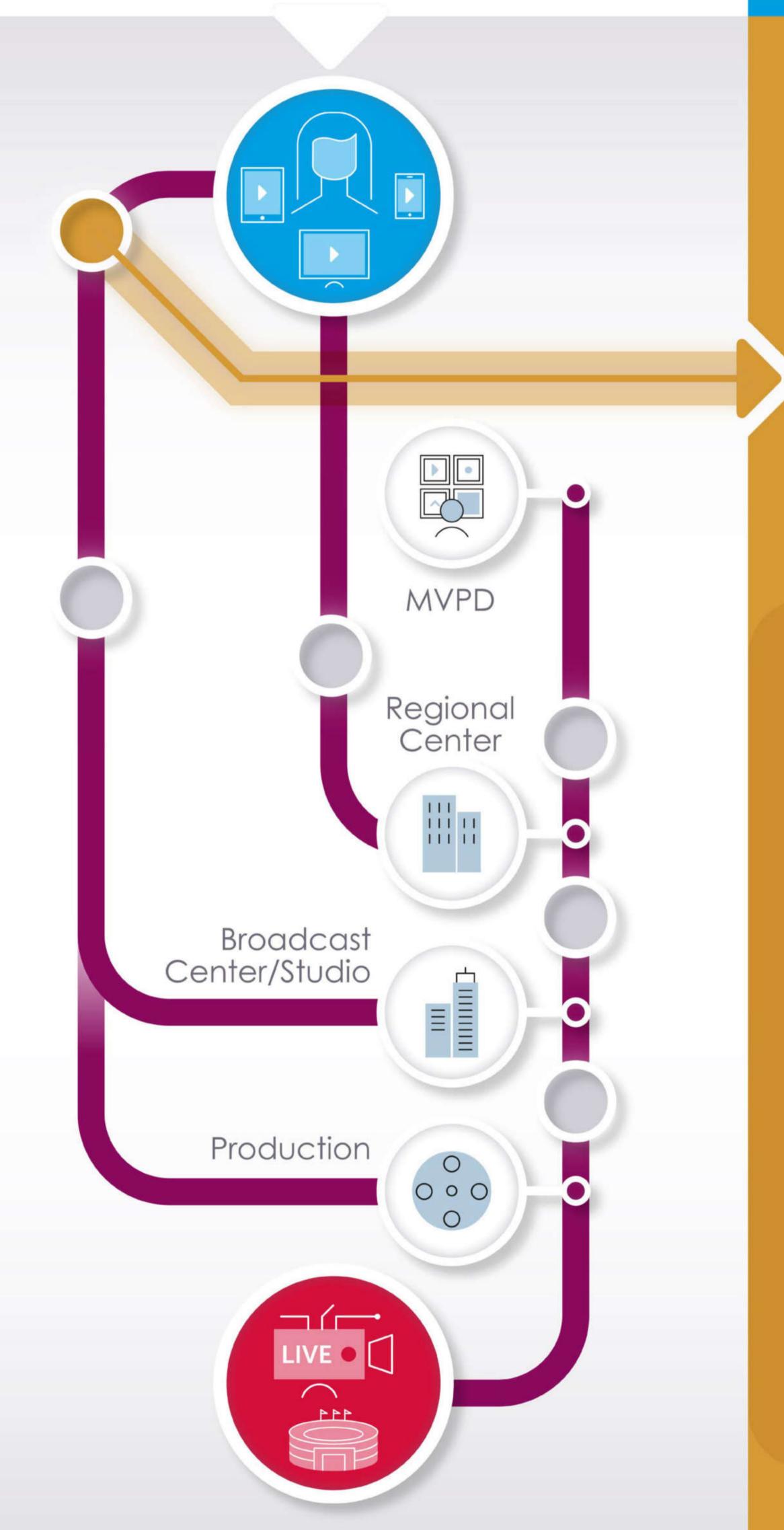
### **Advertising & Alternate Content**

A cloud ready highly modular & scalable Advertising & Alternate Content Insertion & Management software solution unifying alternate content & advertising insertion/replacement across legacy broadcast & IP networks.









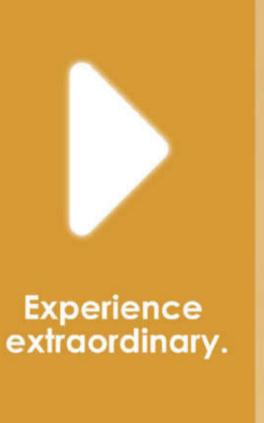






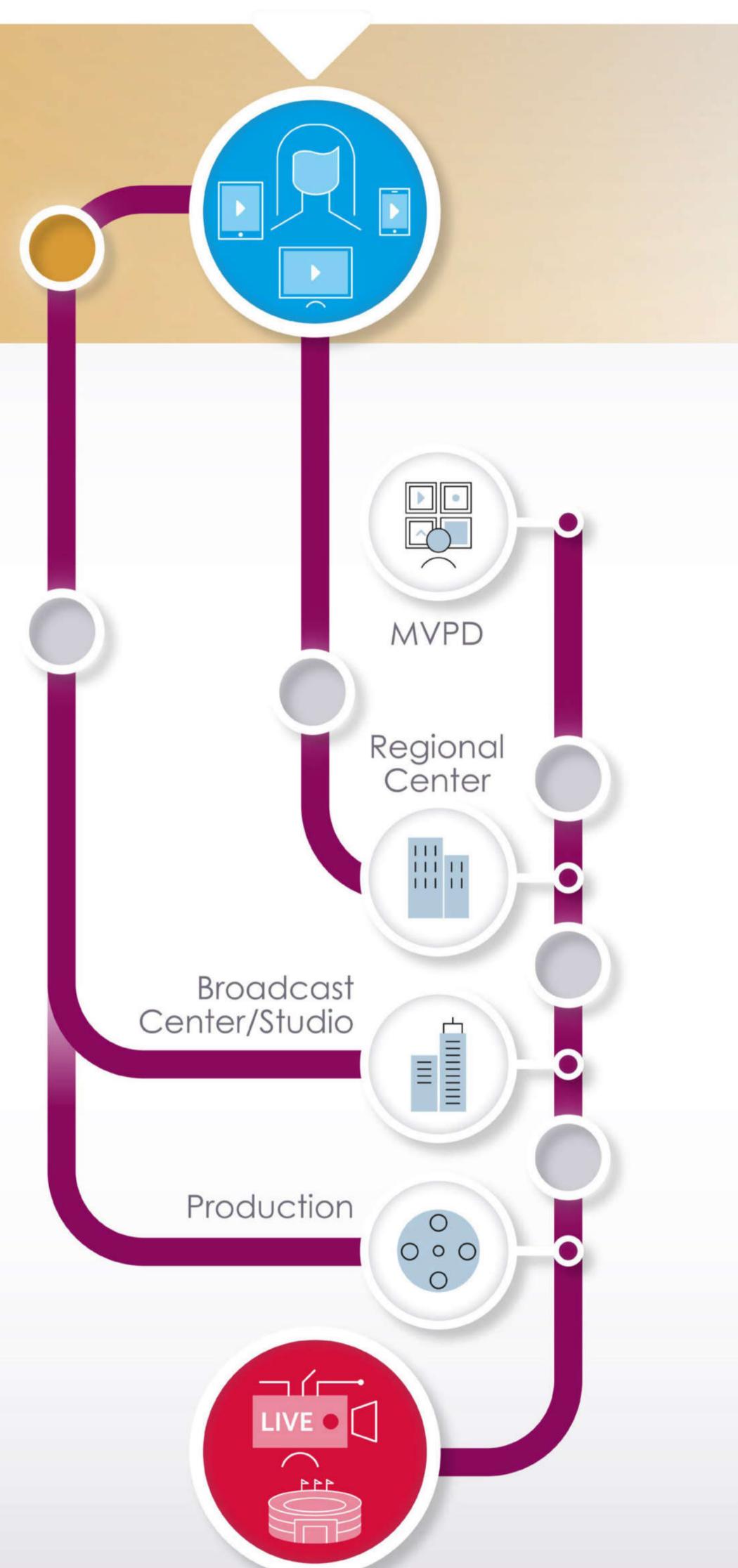












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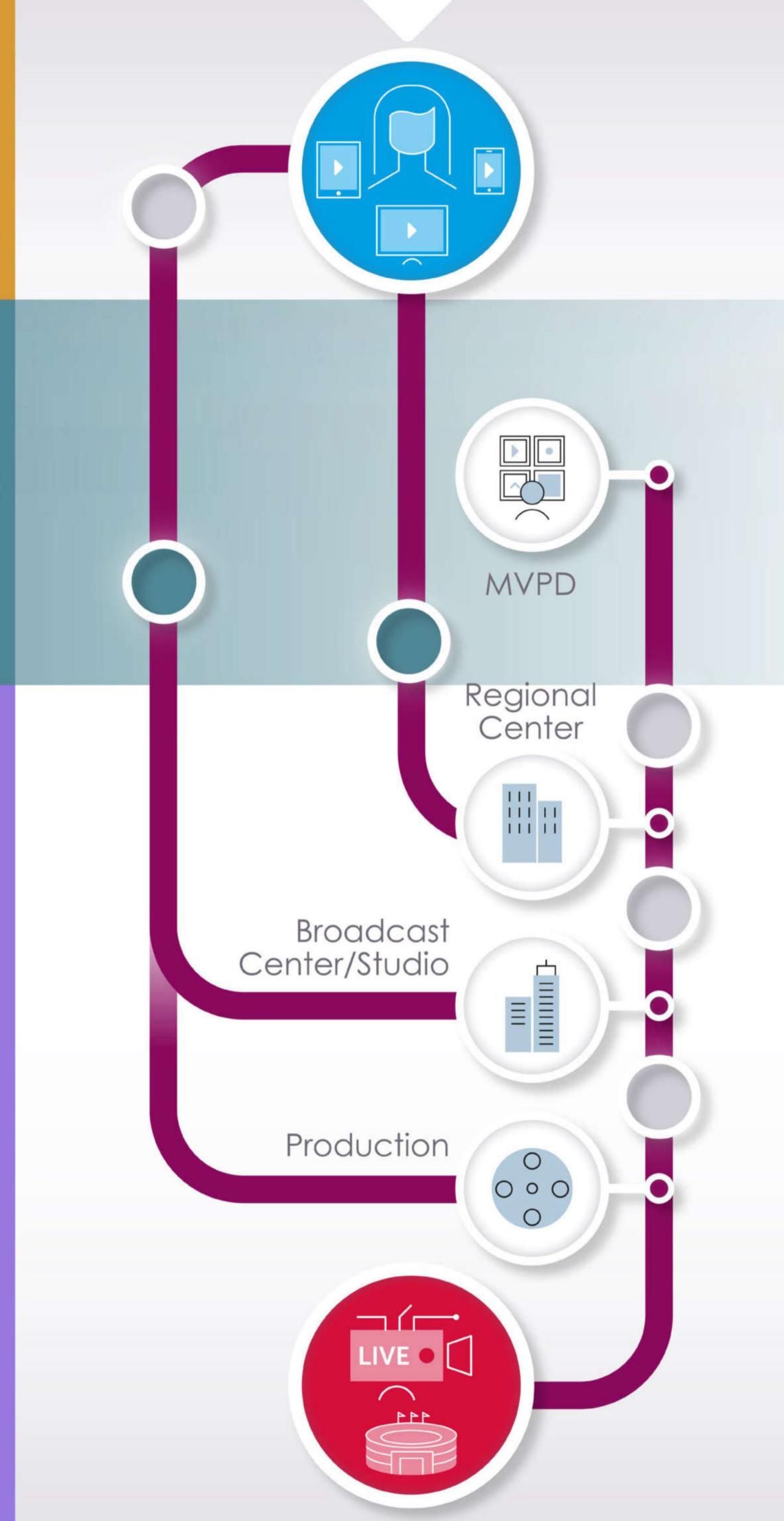




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# Comviva solutions Tailored to you.



## Deliver Dynamic

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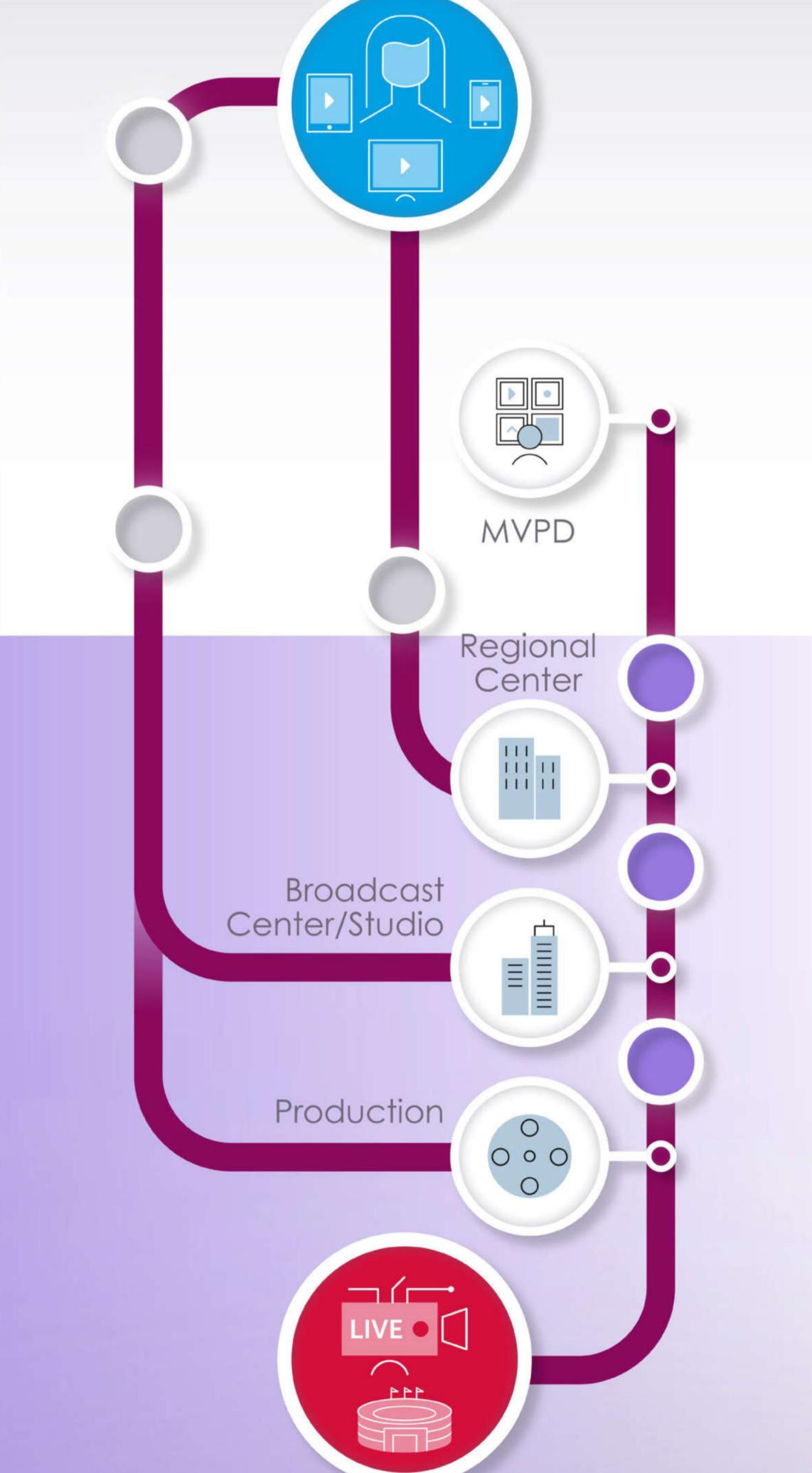






Acquire

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# Multi-Channel Distributor

Aggregates procured content and sometimes content of their own for final distribution to the consumer.

#### **Trends**

- Transition to IP
- Move to cloud (on-premises, public or hybrid)
- Increasing use of OTT (aggregation of on-demand content providers)
- Launch of UHD services
- Use of cloud-native flexibility for temporary channels

### Challenges

- Low latency
- High picture quality
- Service differentiation
- Network and operational cost control
- Monetization & targeted advertising
- Content distribution rights enforcement
- Consumer personalization/ fan engagement
- Platform reliability





MVPD



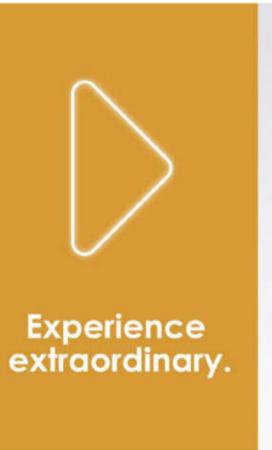
## Comviva solutions Tailored to you.





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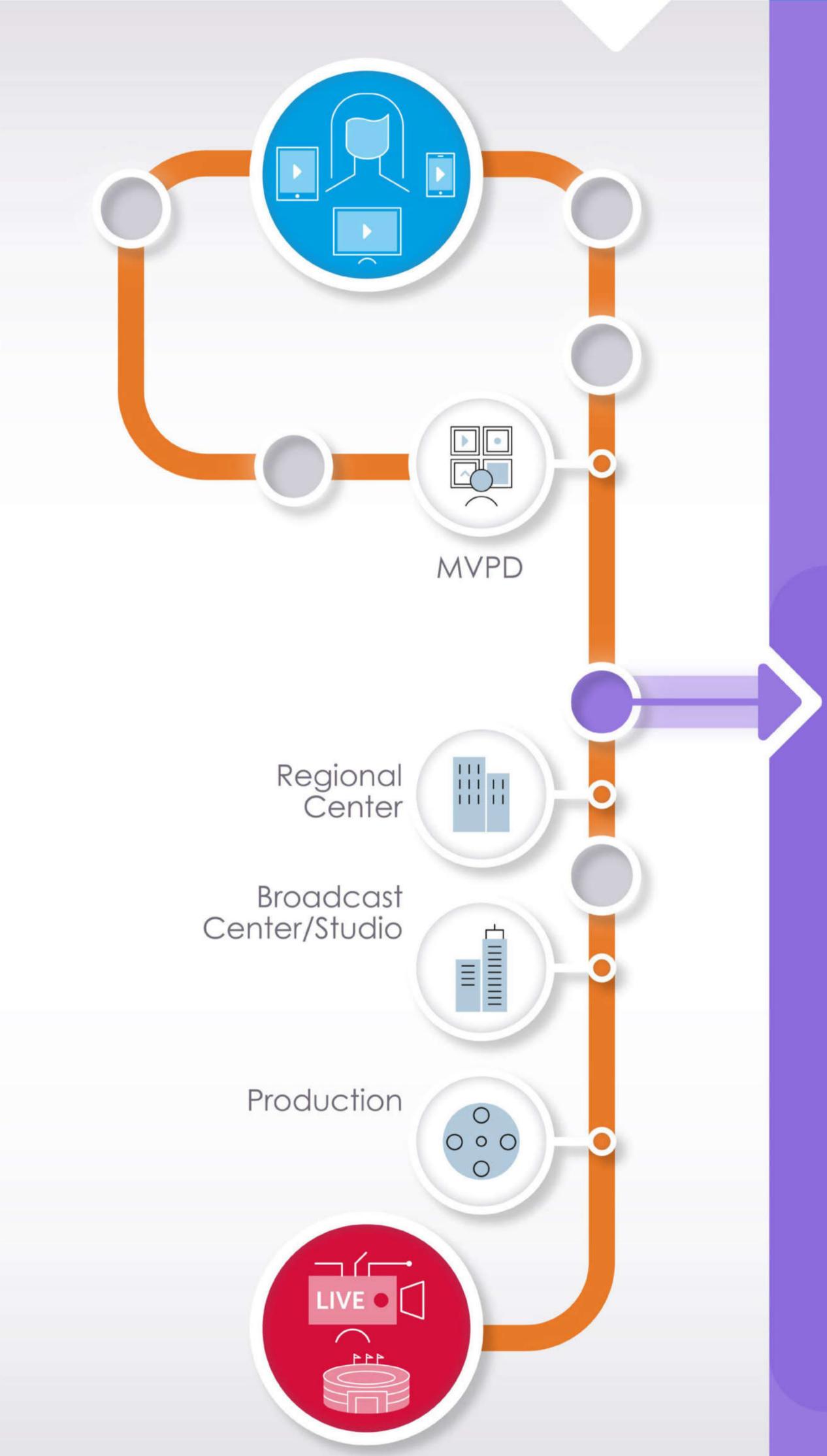
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# Live and On-Demand Video to Consumers

### Live Comviva Streaming

Processing & delivering live...v

### On Demand Comviva Processing

Addressing video on demand...~

### Storage, cDVR and Timeshift TV

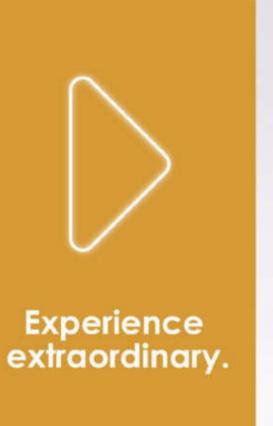
Powering a unified solution....

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Allowing Multi-channel Distributors to efficiently and reliably... •

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All inventories enabled through Live, On Demand or cDVR consumption...•

















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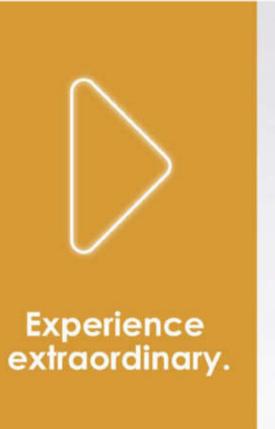
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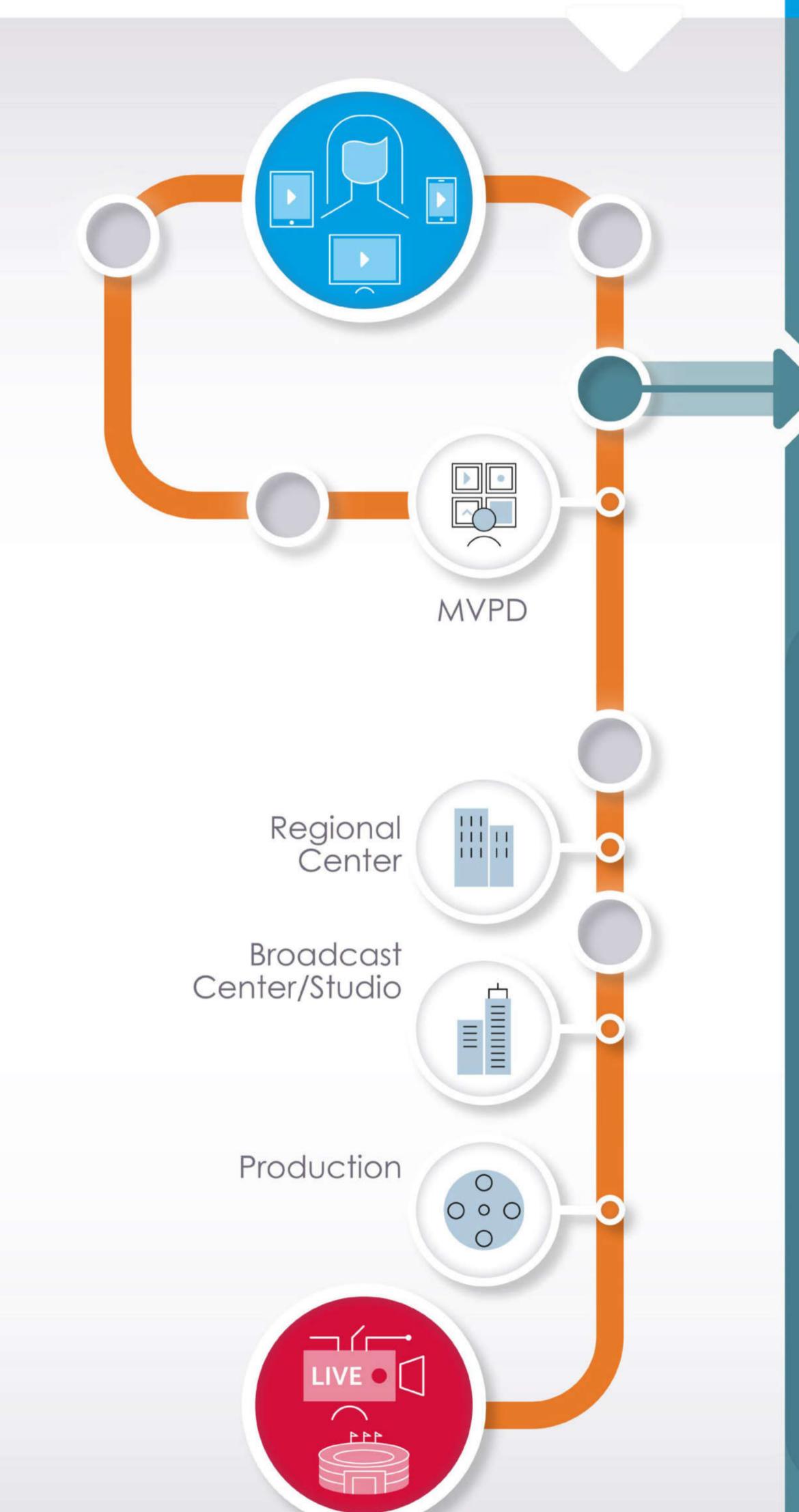
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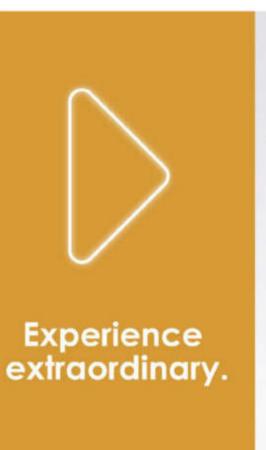
Addressing video on demand use cases and enabling the ingest....

### Storage, cDVR and Timeshift TV

Powering a unified solution for cloud DVR, on-demand....

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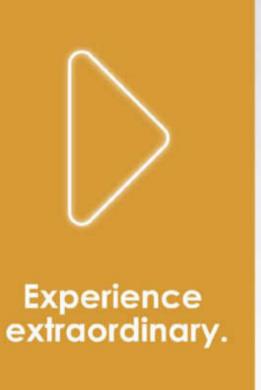
MVPD



## Comviva solutions Tailored to you.











## Consumer Experience

### **Comviva Platform**

Providing a converged multi-screen experience including Pay TV in-home, TV Everywhere and OTT services whilst embracing all content sources and delivery networks, and also enabling DAI & OTT Audience-based Blackout on any ABR MediaFirst device.

### **Advertising & Alternate Content**

A cloud ready highly modular & scalable Advertising & Alternate Content Insertion & Management software solution unifying alternate content & advertising insertion /replacement across legacy broadcast & IP networks.

### **Comviva Platform**

The world's number one IPTV platform offering a uniquely comprehensive and graphically rich user experience to managed IPTV set-top boxes. The solution is deployed with on-premise infrastructure, and delivered over managed networks to subscribers' STBs for Linear, VOD, Time Shift TV and cDVR services.











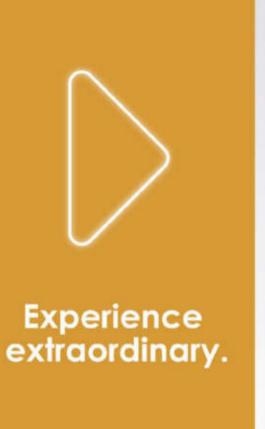


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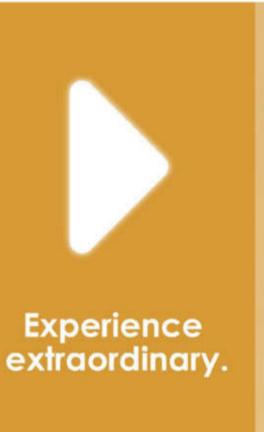






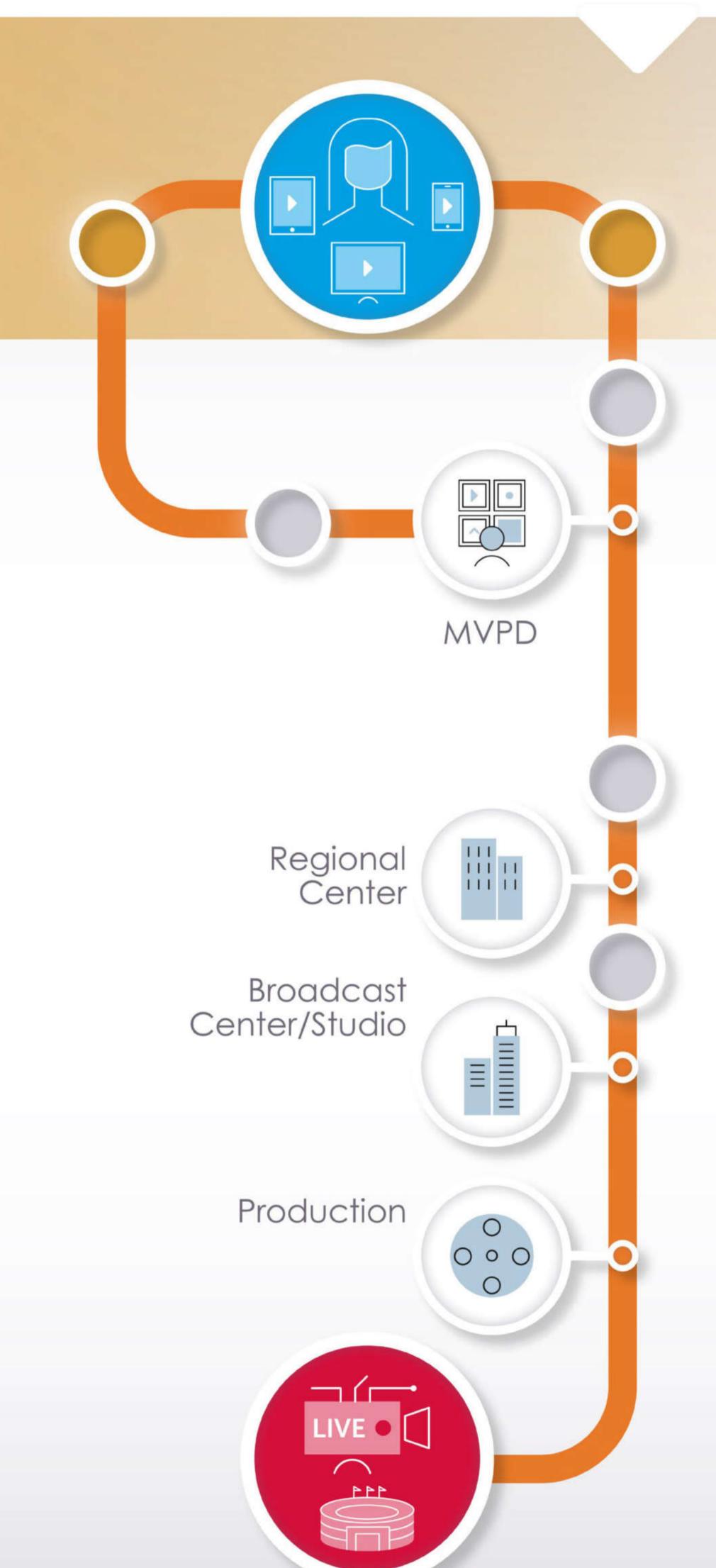












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## CLOSE









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