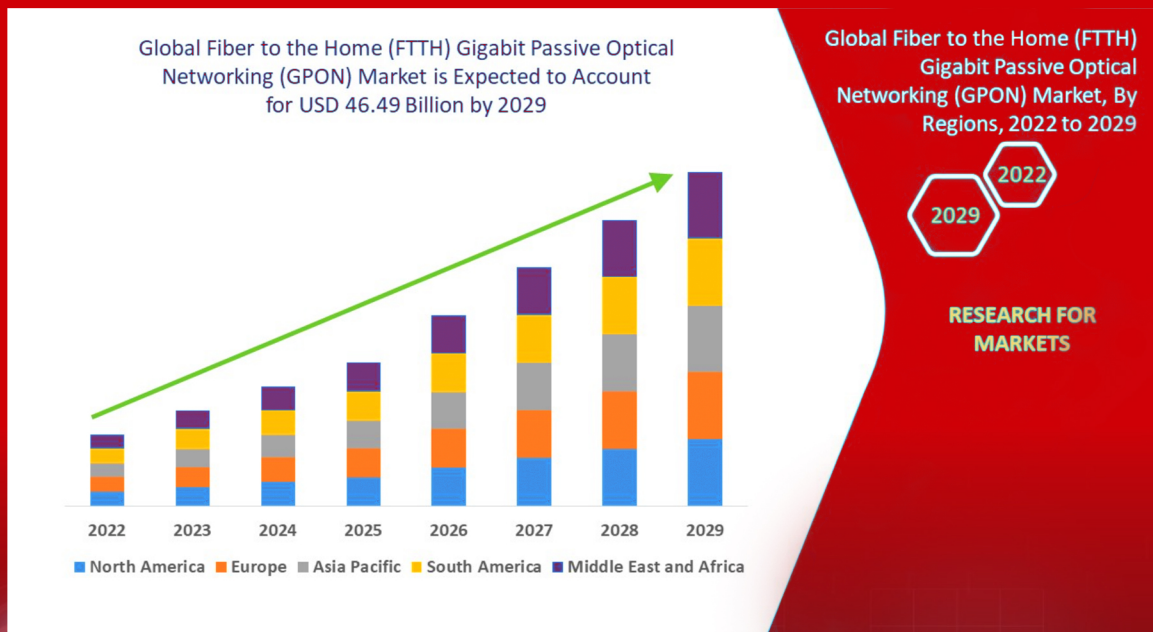# FIBERCO

Revolutionizing Telco

REVENUE STREAMS

In today's **fast-paced world, telcos** are under immense pressure to stay ahead of the competition and innovate quickly. They must constantly look for new ways to monetize their investments and provide **innovative solutions** to their **customers.** However, this is easier said than done, especially when **telcos** must also deal with legacy **infrastructure and technical debt.** That's where **Fiberco** comes in – a company that's **revolutionizing telco revenue streams** with an unparalleled level of service and expertise.

Fiberco specializes in network **infrastructure and cloud technologies,** enabling telcos to offer higher speeds and better quality of service. It provides an opportunity for telcos to quickly realize **new revenue streams** and stay ahead of the competition, with an unparalleled level of service that makes them stand out from the rest.

Opportunities for Telcos

With transformation on the network infrastructure accelerating, Fiberco provides telcos with a valuable opportunity to expand their service offerings, stay ahead, and generate new revenue streams through virtual private networks (VPNs) and voice-over IP (VoIP) solutions. Additionally, utilizing fiber infrastructure can help reduce maintenance and upgrade costs, freeing up resources for other business areas. As the landscape changes, Fiberco's expertise in network infrastructure and cloud technologies, telcos can maximize their investments and stay competitive in the ever-evolving technology market.

Global Fiber to the Home (FTTH) Gigabit Passive Optical Networking (GPON) Market is Expected to Account for USD 46.49 Billion by 2029

North America ■ Europe ■ Asia Pacific ■ South America ■ Middle East and Africa

Global Fiber to the Home (FTTH) Gigabit Passive Optical Networking (GPON) Market, By Regions, 2022 to 2029

2022

2029

RESEARCH FOR MARKETS

Are Telcos Ready for the Opportunity?

In order to reach coverage goals and fulfill customer demands and monetize on the opportunity, Fiberco and telcos need to speed up and be able to respond quickly to market needs, scale up or down capacity on demand, onboard customers fast, and reduce costs. However, the underlying legacy systems make it difficult to integrate with newer technologies, which can slow down the rollout of new services. Technical debt, on the other hand, can accumulate over time as a result of short-term fixes and workarounds, making it more difficult to maintain and upgrade systems in the long run.

A Modern BSS Can Enable Automation and Agility

A modern Business Support System (BSS) can help telcos automate processes and optimize network traffic. With real-time monitoring and reporting capabilities, it can help telcos identify and resolve issues quickly and streamline the onboarding process for new customers, with automated provisioning and billing capabilities.

Comviva defines modern BSS as modular with flexible components that can be easily integrated using standard APIs and having a constant architecture that provides the required scalability to CSPs. Three distinguishing characteristics of the modern BSS prepare them for the future: flexibility, scalability, and simplicity. These characteristics are the basis of any transformation program, and CSPs that embrace them and apply them experience a dramatic improvement in their go-to-market strategies.

In conclusion, Fiberco is revolutionizing telco revenue streams with its expertise in network infrastructure and cloud technologies, innovative solutions, and unmatched service. With Fiberco, telcos can unlock new revenue streams, reduce costs, and improve customer satisfaction.

If you are a telco looking to stay ahead of the competition, you owe it to yourself to explore what Fiberco has to offer.

Unlock the insights from our exclusive survey of 75 Global CXOs and navigate the digital rush with confidence.

Download the report now!

About Comviva

Comviva is changing the world through digital experiences. Our innovative portfolio of digital solutions and platforms brings greater choice, faster time to market, and flexibility to meet our customers' evolving needs better as they drive growth, transform, and bring efficiency. From maximizing customer lifetime value to enabling large-scale digital transformation, we partner globally with communications and financial industry organizations to solve problems fast and transform for tomorrow. Comviva solutions have been deployed by over 130 Communication Services Providers and Financial Institutions in more than 90 countries. They have delivered the benefits of digital and mobility to billions of people around the world.